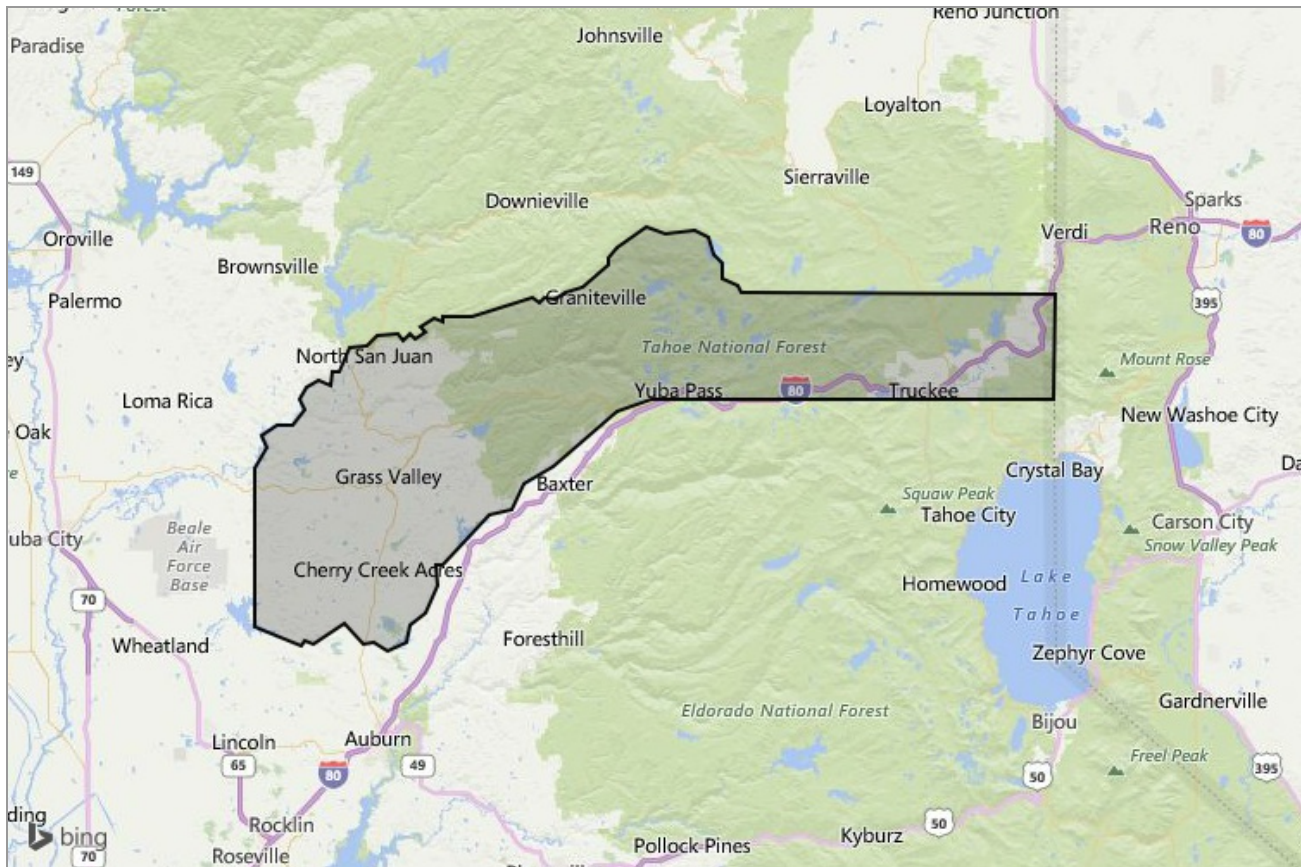


MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
6/2015 – 6/2016

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 07/07/2016

Scheduled: Yes

Presented by

**Nevada County Association of
REALTORS®**

(530) 272-2627

<http://www.nevadacountydor.com/>

336 Crown Point Circle
Grass Valley, CA 95945

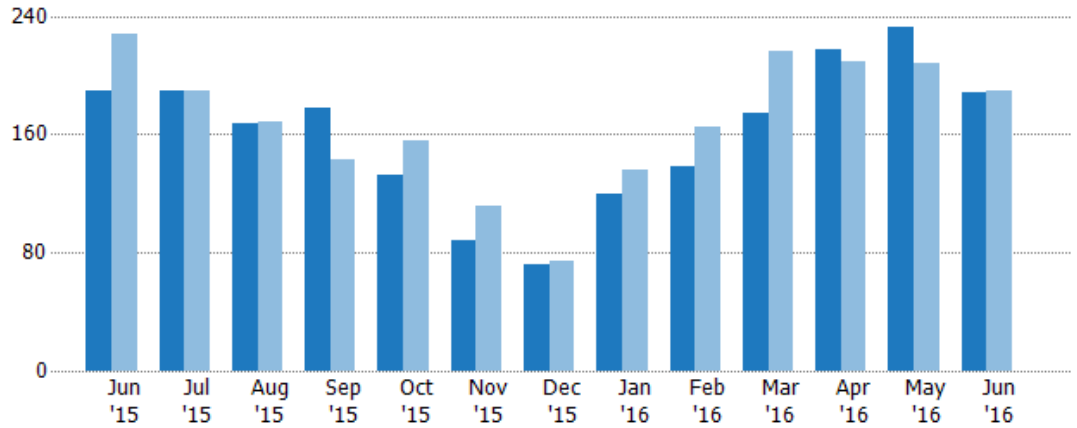
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Jun '16	188	-1.1%
Jun '15	190	-16.7%
Jun '14	228	-11.4%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	190	190	167	178	132	88	72	120	138	174	217	232	188
Prior Year	228	189	169	143	156	112	74	136	165	216	209	208	190
Percent Change from Prior Year	-17%	1%	-1%	24%	-15%	-21%	-3%	-12%	-16%	-19%	4%	12%	-1%

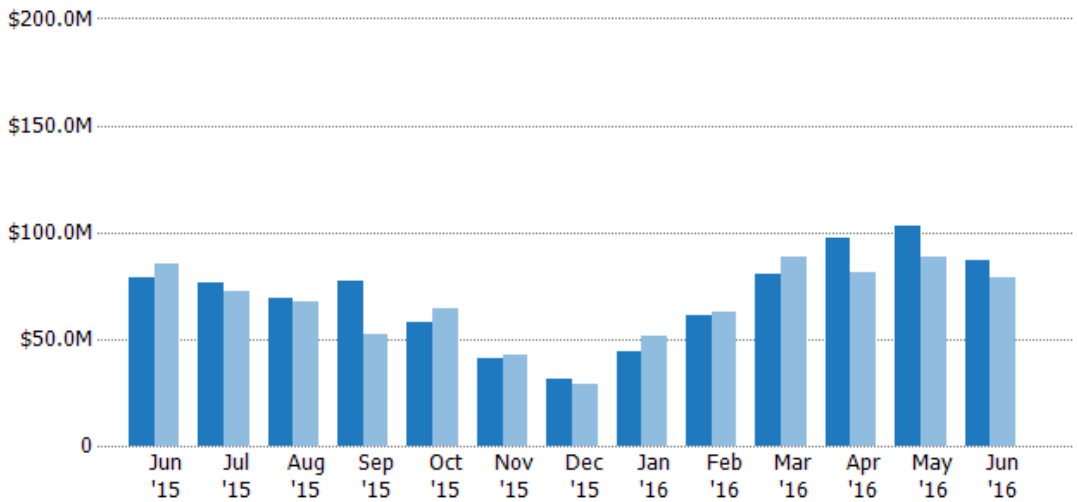
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Jun '16	\$86.6M	9.6%
Jun '15	\$79M	-7.5%
Jun '14	\$85.4M	-11.7%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$79M	\$76.6M	\$68.8M	\$77.5M	\$58.1M	\$40.8M	\$31.4M	\$44.2M	\$61.5M	\$80.7M	\$97.6M	\$103M	\$86.6M
Prior Year	\$85.4M	\$72.4M	\$67.3M	\$52M	\$64M	\$42.8M	\$28.5M	\$51.3M	\$62.5M	\$88.2M	\$81.4M	\$88.1M	\$79M
Percent Change from Prior Year	-7%	6%	2%	49%	-9%	-5%	10%	-14%	-2%	-9%	20%	17%	10%

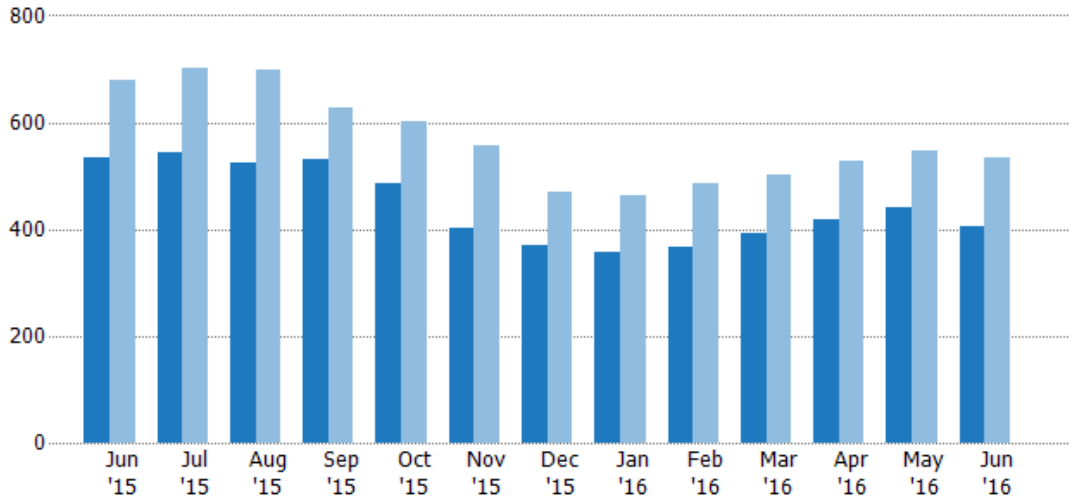
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Jun '16	405	-24.3%
Jun '15	535	-21.1%
Jun '14	678	-27%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	535	543	525	530	486	402	370	356	367	393	419	442	405
Prior Year	678	700	699	629	603	555	469	464	485	503	529	547	535
Percent Change from Prior Year	-21%	-22%	-25%	-16%	-19%	-28%	-21%	-23%	-24%	-22%	-21%	-19%	-24%

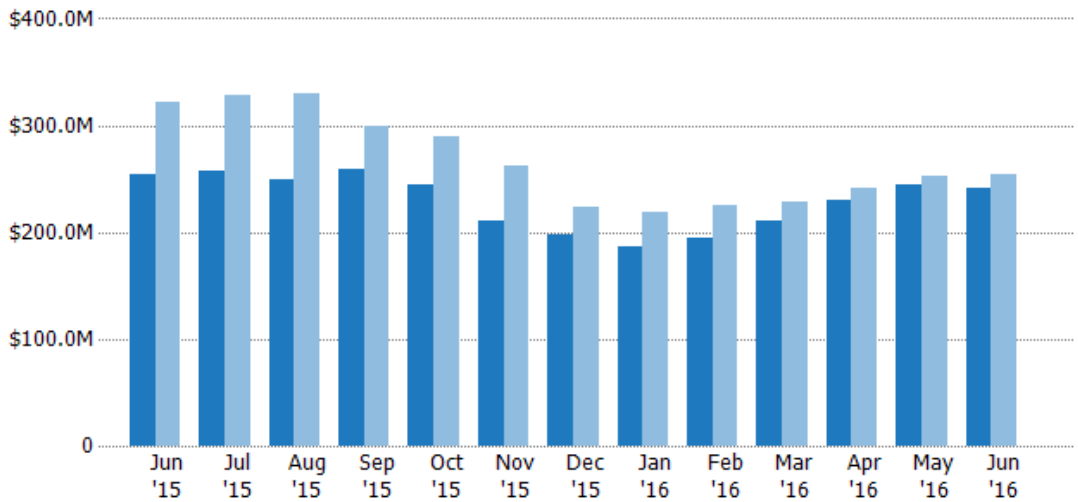
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Jun '16	\$242M	-4.9%
Jun '15	\$254M	-20.8%
Jun '14	\$321M	-29.9%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$254M	\$258M	\$250M	\$259M	\$245M	\$211M	\$198M	\$187M	\$194M	\$211M	\$230M	\$245M	\$242M
Prior Year	\$321M	\$329M	\$331M	\$299M	\$289M	\$263M	\$224M	\$218M	\$226M	\$229M	\$241M	\$253M	\$254M
Percent Change from Prior Year	-21%	-22%	-24%	-14%	-15%	-20%	-12%	-14%	-14%	-8%	-5%	-3%	-5%

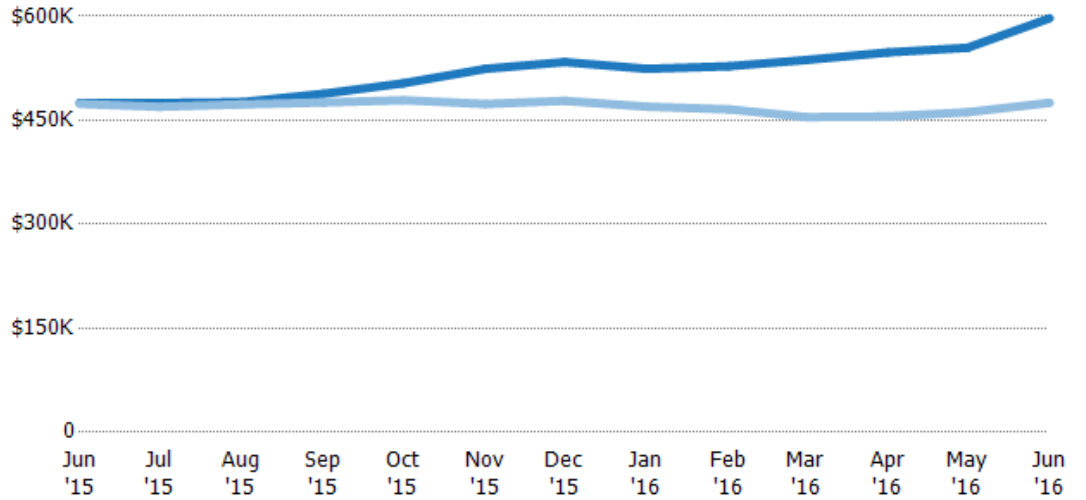
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Price	% Chg.
Jun '16	\$597K	25.7%
Jun '15	\$475K	.3%
Jun '14	\$474K	-4.1%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$475K	\$475K	\$476K	\$488K	\$503K	\$524K	\$534K	\$524K	\$528K	\$537K	\$548K	\$555K	\$597K
Prior Year	\$474K	\$469K	\$473K	\$476K	\$479K	\$474K	\$478K	\$470K	\$466K	\$455K	\$455K	\$462K	\$475K
Percent Change from Prior Year	0	1%	1%	3%	5%	11%	12%	12%	13%	18%	20%	20%	26%

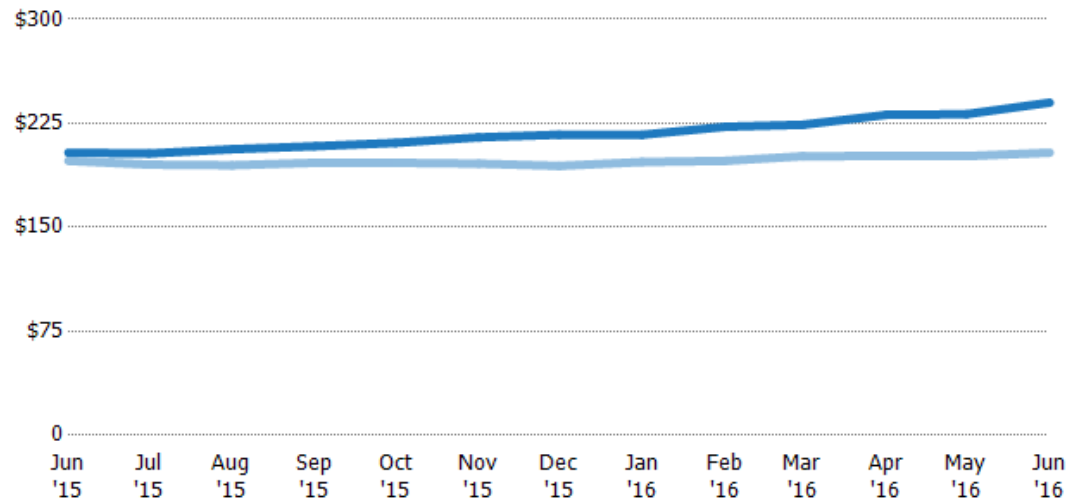
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Price/sq ft	% Chg.
Jun '16	\$240	17.7%
Jun '15	\$204	3%
Jun '14	\$198	-1.1%



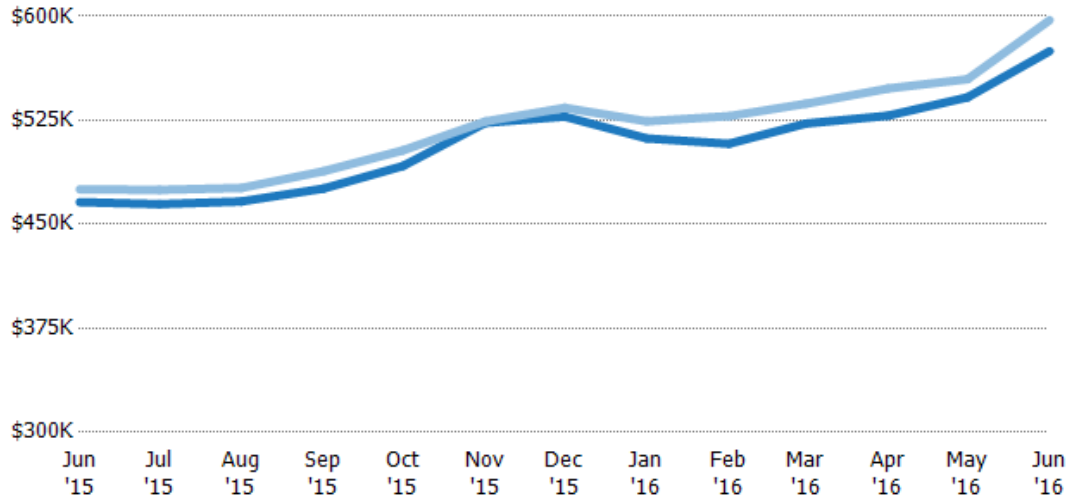
	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	\$204	\$203	\$206	\$208	\$211	\$215	\$217	\$217	\$222	\$224	\$231	\$232	\$240
Prior Year	\$198	\$195	\$195	\$197	\$196	\$196	\$194	\$197	\$198	\$201	\$201	\$201	\$204
Percent Change from Prior Year	3%	4%	6%	6%	7%	10%	12%	10%	12%	11%	15%	15%	18%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Nevada County, California



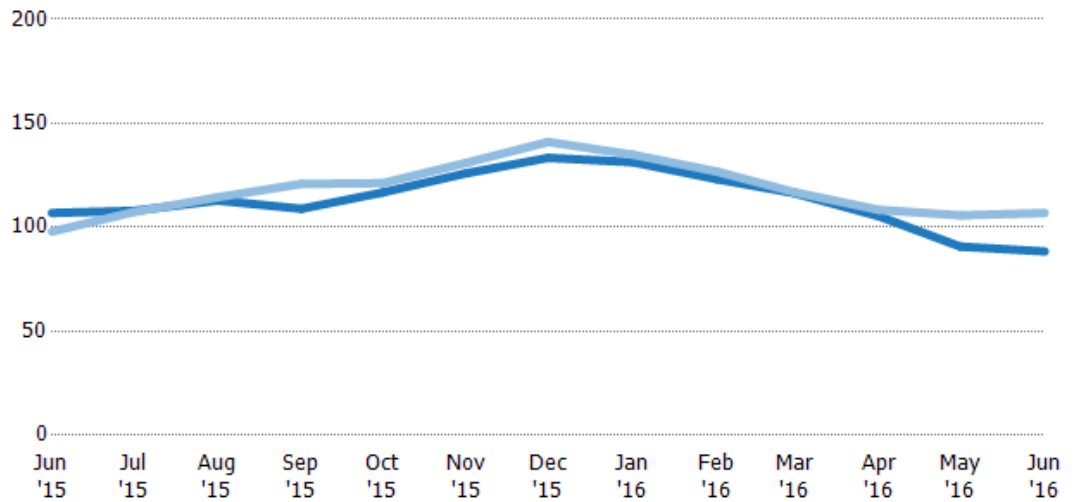
	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Avg Est Value	\$466K	\$465K	\$466K	\$476K	\$492K	\$523K	\$528K	\$512K	\$508K	\$523K	\$528K	\$542K	\$575K
Avg Listing Price	\$475K	\$475K	\$476K	\$488K	\$503K	\$524K	\$534K	\$524K	\$528K	\$537K	\$548K	\$555K	\$597K
Avg Listing Price as a % of Avg Est Value	102%	102%	102%	103%	102%	100%	101%	102%	104%	103%	104%	102%	104%

Average Days in RPR

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

County: Nevada County, California



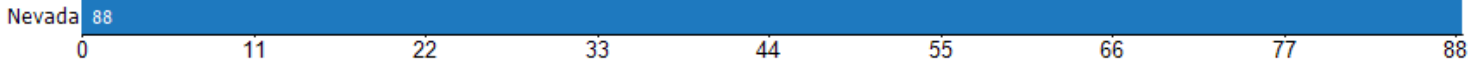
Month/Year	Days	% Chg.
Jun '16	88.4	-17.3%
Jun '15	107	9.1%
Jun '14	97.9	-4.4%

	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	107	108	113	109	117	126	133	131	123	116	105	90.7	88.4
Prior Year	97.9	107	114	121	121	131	141	135	127	117	108	106	107
Percent Change from Prior Year	9%	1%	-1%	-10%	-4%	-4%	-5%	-3%	-3%	0	-3%	-14%	-17%

Average Days in RPR (By County)

The average number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR by county.

Filters Used: County: Nevada County, California



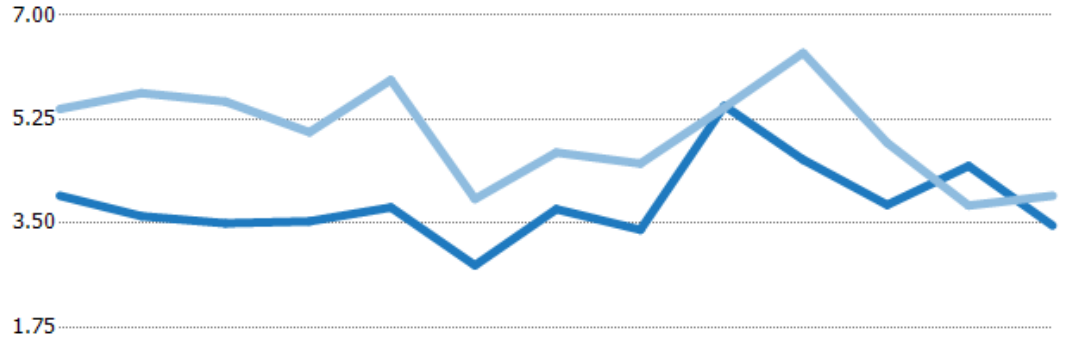
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

County: Nevada County, California

Month/Year	Months	% Chg.
Jun '16	3.46	-12.7%
Jun '15	3.96	-26.9%
Jun '14	5.42	-19.9%



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	3.96	3.62	3.5	3.53	3.77	2.79	3.74	3.39	5.48	4.57	3.81	4.46	3.46
Prior Year	5.42	5.69	5.55	5.03	5.91	3.91	4.69	4.5	5.45	6.37	4.85	3.8	3.96
Percent Change from Prior Year	-27%	-36%	-37%	-30%	-36%	-29%	-20%	-25%	1%	-28%	-22%	18%	-13%

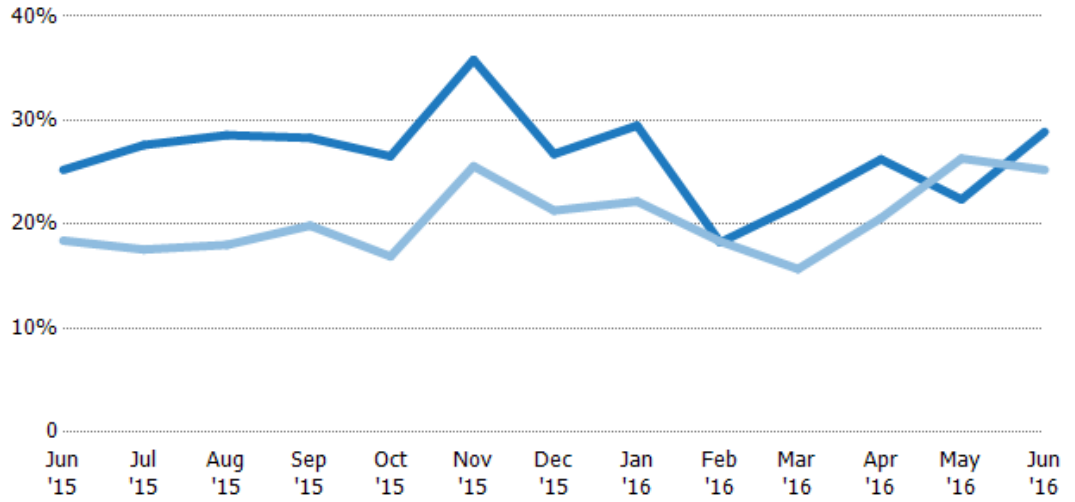
Absorption Rate

The percentage of inventory sold per month.

Filters Used

County: Nevada County, California

Month/Year	Rate	Chg.
Jun '16	29%	-3.7%
Jun '15	25%	-6.8%
Jun '14	18%	25%

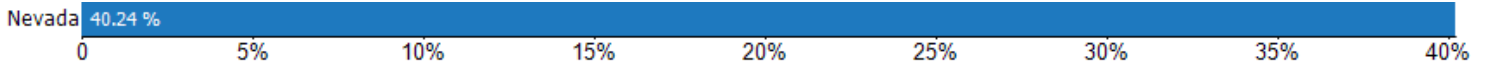


	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Current Year	25%	28%	29%	28%	27%	36%	27%	29%	18%	22%	26%	22%	29%
Prior Year	18%	18%	18%	20%	17%	26%	21%	22%	18%	16%	21%	26%	25%
Change from Prior Year	-7%	-10%	-11%	-8%	-10%	-10%	-5%	-7%	0	-6%	-6%	4%	-4%

Absorption Rate (By County)

The percentage of the inventory sold during the last month by county.

Filters Used: County: Nevada County, California



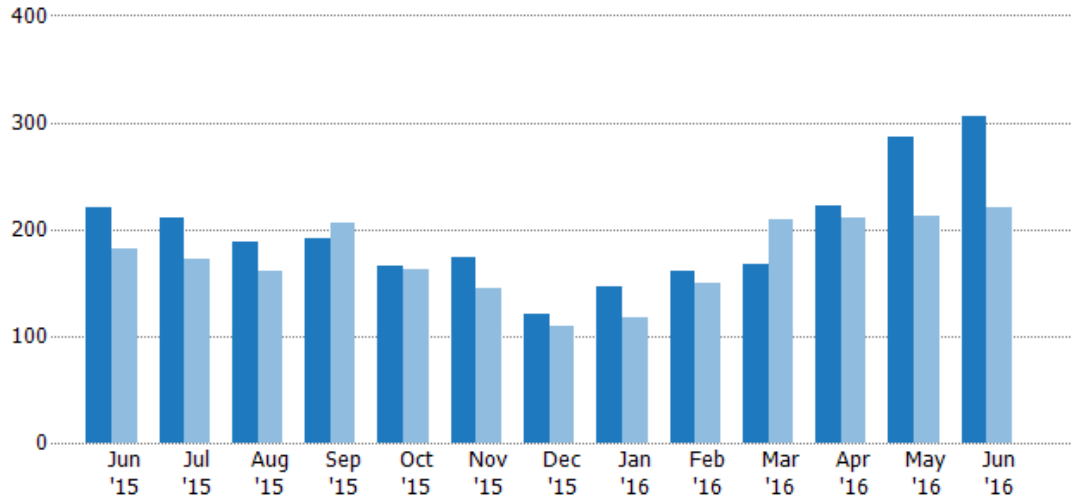
Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Jun '16	305	38%
Jun '15	221	22.1%
Jun '14	181	21.5%



Current Year	221	210	188	192	166	174	121	147	160	167	222	287	305
Prior Year	181	172	160	206	163	145	110	117	150	209	211	213	221
Percent Change from Prior Year	22%	22%	18%	-7%	2%	20%	10%	26%	7%	-20%	5%	35%	38%

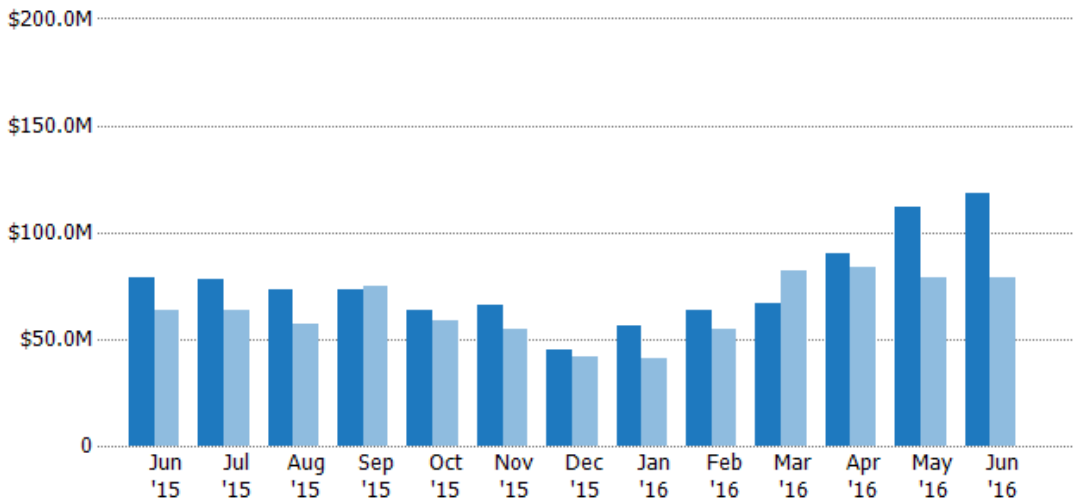
Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Jun '16	\$118M	49.5%
Jun '15	\$79.1M	25.1%
Jun '14	\$63.3M	13%



Current Year	\$79.1M	\$78.1M	\$73.3M	\$72.8M	\$63.5M	\$66.1M	\$45.2M	\$55.8M	\$63.2M	\$66.7M	\$90M	\$112M	\$118M
Prior Year	\$63.3M	\$63.1M	\$57M	\$75M	\$58.8M	\$54.4M	\$41.4M	\$41.2M	\$54.8M	\$81.8M	\$83.5M	\$78.7M	\$79.1M
Percent Change from Prior Year	25%	24%	28%	-3%	8%	21%	9%	36%	15%	-18%	8%	42%	49%

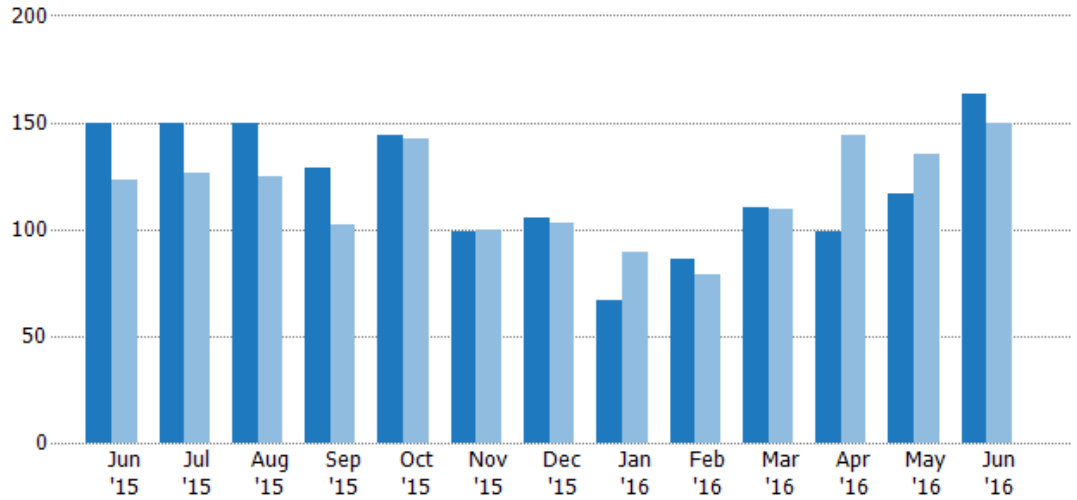
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Jun '16	163	8.7%
Jun '15	150	22%
Jun '14	123	-1.6%



Current Year	150	150	150	129	144	99	105	67	86	110	99	117	163
Prior Year	123	126	125	102	142	100	103	89	79	109	144	135	150
Percent Change from Prior Year	22%	19%	20%	26%	1%	-1%	2%	-25%	9%	1%	-31%	-13%	9%

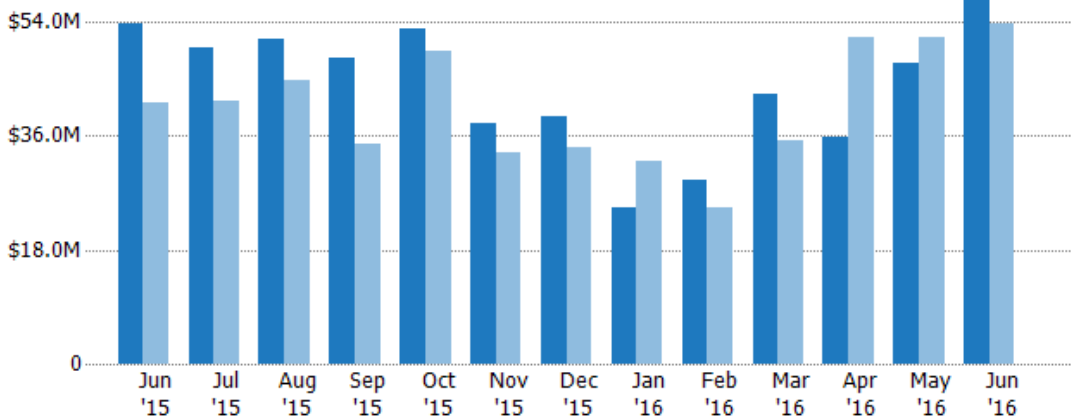
Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Jun '16	\$60.8M	12.9%
Jun '15	\$53.8M	30.8%
Jun '14	\$41.2M	-12.5%



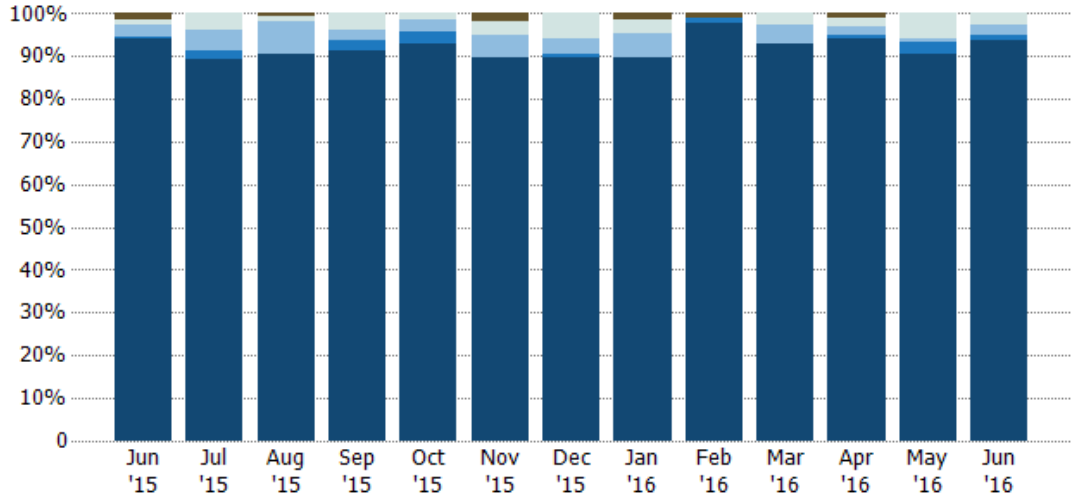
Current Year	\$53.8M	\$50M	\$51.1M	\$48.3M	\$52.9M	\$37.9M	\$38.9M	\$24.7M	\$28.9M	\$42.6M	\$35.7M	\$47.5M	\$60.8M
Prior Year	\$41.2M	\$41.5M	\$44.8M	\$34.8M	\$49.2M	\$33.4M	\$34.1M	\$31.9M	\$24.5M	\$35.4M	\$51.4M	\$51.5M	\$53.8M
Percent Change from Prior Year	31%	20%	14%	39%	7%	14%	14%	-23%	18%	20%	-31%	-8%	13%

Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

County: Nevada County, California

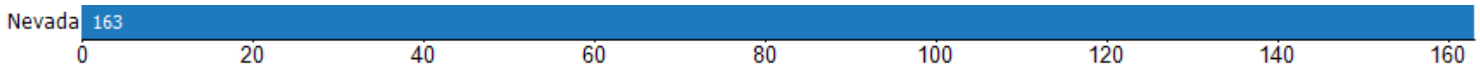


Property Type	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Other	1%	-	1%	-	-	2%	-	1%	1%	-	1%	-	-
Multifamily/Multiplex	1%	4%	1%	4%	1%	3%	6%	3%	-	3%	2%	6%	2%
Mobile/Manufactured	3%	5%	7%	2%	3%	5%	4%	6%	-	5%	2%	1%	2%
Condo/Townhouse	1%	2%	-	2%	3%	-	1%	-	1%	-	1%	3%	1%
Single Family Residence	94%	89%	91%	91%	93%	90%	90%	90%	98%	93%	94%	91%	94%

Closed Sales (By County)

The total number of single-family, condominium and townhome properties sold during the last month by county.

Filters Used: County: Nevada County, California

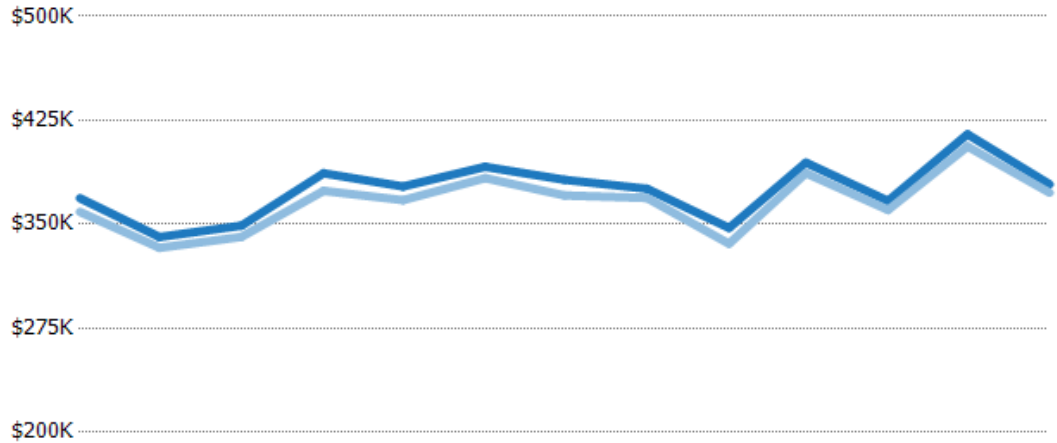


Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

County: Nevada County, California



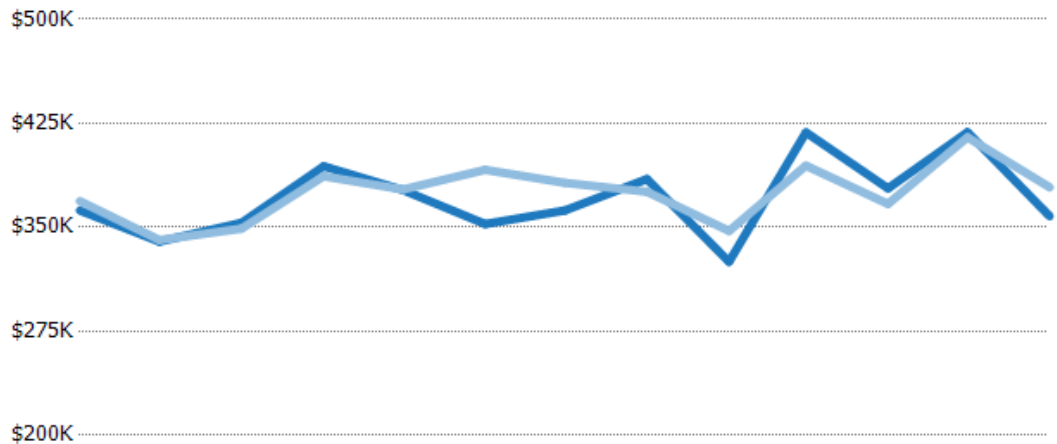
	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Avg List Price	\$369K	\$341K	\$349K	\$387K	\$377K	\$391K	\$382K	\$376K	\$347K	\$394K	\$367K	\$415K	\$379K
Avg Sales Price	\$359K	\$333K	\$341K	\$374K	\$367K	\$383K	\$371K	\$369K	\$336K	\$387K	\$360K	\$406K	\$373K
Avg Sales Price as a % of Avg List Price	97%	98%	98%	97%	97%	98%	97%	98%	97%	98%	98%	98%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

County: Nevada County, California



	Jun '15	Jul '15	Aug '15	Sep '15	Oct '15	Nov '15	Dec '15	Jan '16	Feb '16	Mar '16	Apr '16	May '16	Jun '16
Avg Est Value	\$362K	\$340K	\$353K	\$394K	\$377K	\$352K	\$362K	\$385K	\$325K	\$418K	\$378K	\$419K	\$358K
Avg Sales Price	\$369K	\$341K	\$349K	\$387K	\$377K	\$391K	\$382K	\$376K	\$347K	\$394K	\$367K	\$415K	\$379K
Avg Sales Price as a % of Avg Est Value	102%	100%	99%	98%	100%	111%	106%	98%	107%	94%	97%	99%	106%

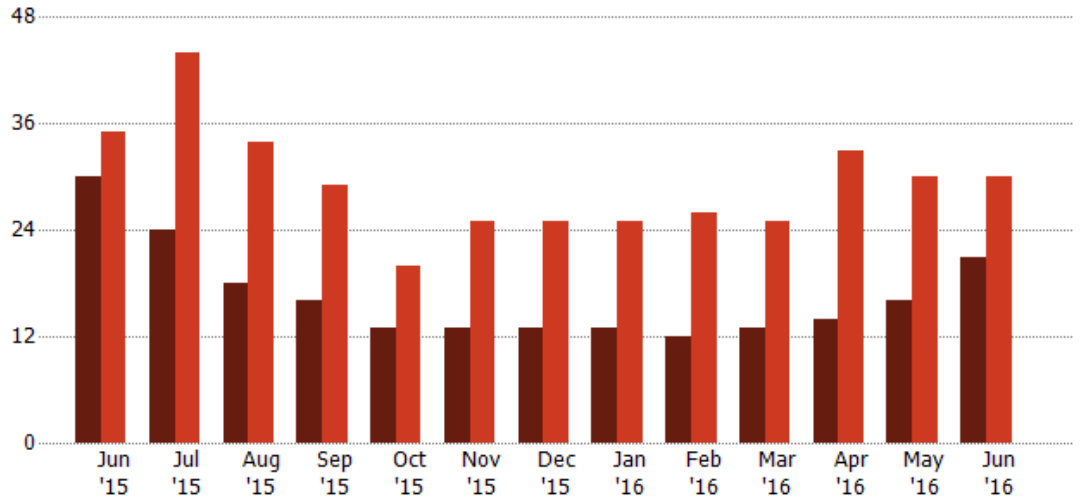
Distressed Listings

The number of distressed single-family, condominium and townhome properties that were for sale at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Jun '16	21	-30%
Jun '15	30	-14.3%
Jun '14	35	-8.6%



Current Year	30	24	18	16	13	13	13	13	12	13	14	16	21
Prior Year	35	44	34	29	20	25	25	25	26	25	33	30	30
Percent Change from Prior Year	-14%	-45%	-47%	-45%	-35%	-48%	-48%	-48%	-54%	-48%	-58%	-47%	-30%

Distressed Listings (By County)

The number of distressed single-family, condominium and townhome properties that were for sale at the end of the last month by county.

Filters Used: County: Nevada County, California



Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 07/07/2016

Scheduled: Yes

Report Date Range: From 6/2015 To: 6/2016

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Nevada County, California

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Average Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 6/2016 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area