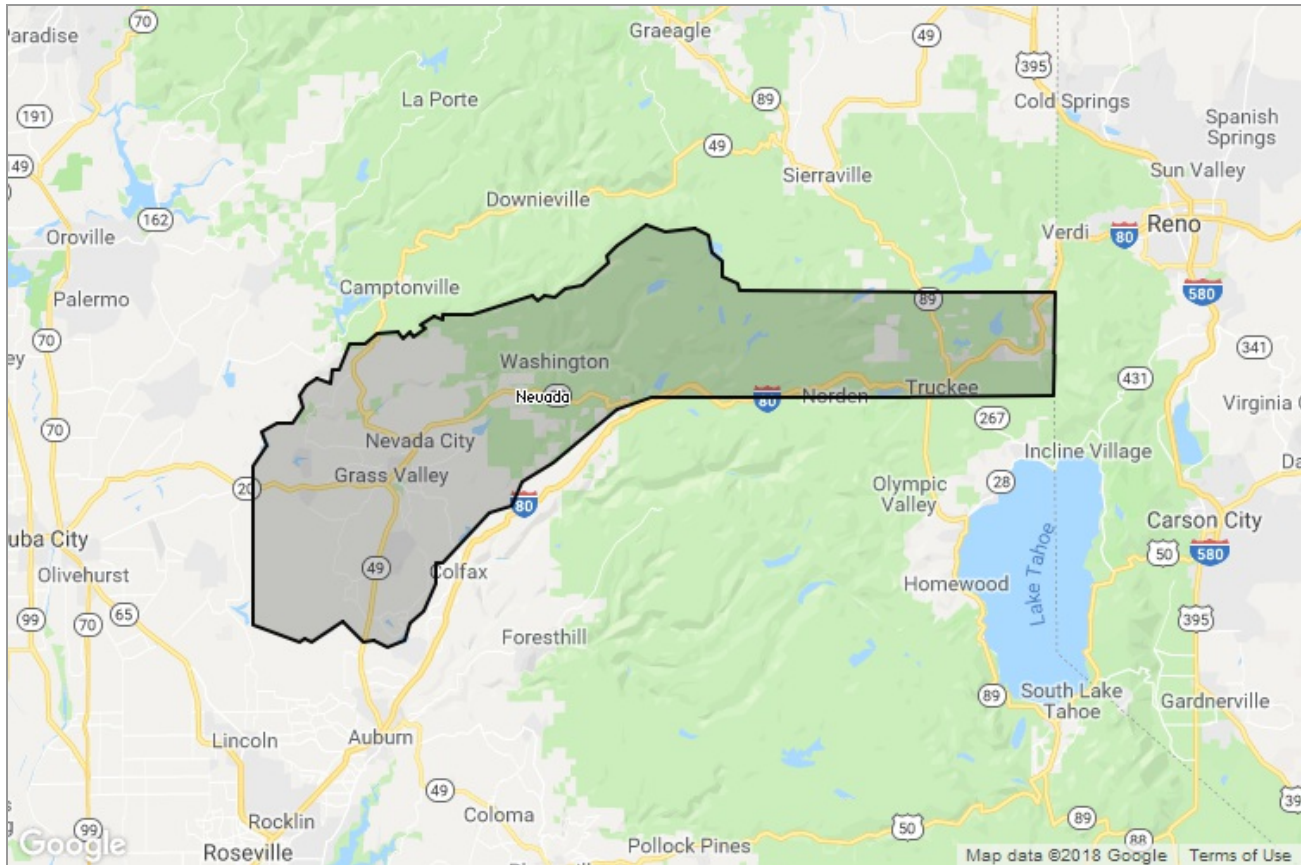


MARKET DATA REPORT

# Monthly Market Data Report



## Report Characteristics

**Report Name:**  
Monthly Market Data Report

**Report Date Range:**  
7/2017 – 7/2018

**Filters Used:**  
Property Type

**Avg/Med:** Both

**Run Date:** 10/09/2018

**Scheduled:** No

Presented by

**Nevada County Association of  
REALTORS®**

(530) 272-2627

Other: <http://www.nevadacountyaoar.com/>

336 Crown Point Circle  
Grass Valley, CA 95945

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jul 2018	Jul 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	228	183	+24.6%	1,442	1,263	+14.2%
New Listing Volume	\$110,538,636	\$82,339,135	+34.2%	\$701,755,338	\$584,899,060	+20%
Active Listing Count	634	495	+28.1%	3,208	2,694	+19.1%
Active Listing Volume	\$350,736,083	\$282,379,738	+24.2%	\$1,840,110,639	\$1,573,978,933	+16.9%
Average Listing Price	\$553,211	\$570,464	-3%	\$573,601	\$584,254	-1.8%
Median Listing Price	\$449,000	\$449,000	+/-	\$453,356	\$457,701	-0.9%
Average Listing Price per Sq Ft	\$251	\$255	-1.7%	\$263	\$259	+1.6%
Median Listing Price per Sq Ft	\$226	\$220	+2.7%	\$228	\$221	+2.8%
Median Days in RPR	49	49	+/-	51.46	53.94	-4.6%
Months of Inventory	3.7	3	+22.8%	3.7	3.2	+14.7%
Absorption Rate	26.97%	33.13%	-6.2%	26.9%	30.85%	-3.9%
<b>Sales Activity Charts Metrics</b>						
Pending Sales Count	224	184	+21.7%	1,328	1,224	+8.5%
Pending Sales Volume	\$108,384,649	\$82,122,694	+32%	\$636,802,032	\$553,076,670	+15.1%
Closed Sales Count	103	142	-27.5%	827	863	-4.2%
Closed Sales Volume	\$48,204,324	\$59,097,796	-18.4%	\$374,680,847	\$358,905,052	+4.4%
Average Sales Price	\$468,003	\$416,182	+12.5%	\$453,060	\$415,881	+8.9%
Median Sales Price	\$400,000	\$368,000	+8.7%	\$410,779	\$377,523	+8.8%
Average Sales Price per Sq Ft	\$254	\$230	+10.5%	\$244	\$230	+6.1%
Median Sales Price per Sq Ft	\$240	\$217	+10.6%	\$236	\$221	+6.5%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	16	8	+100%	69	83	-16.9%

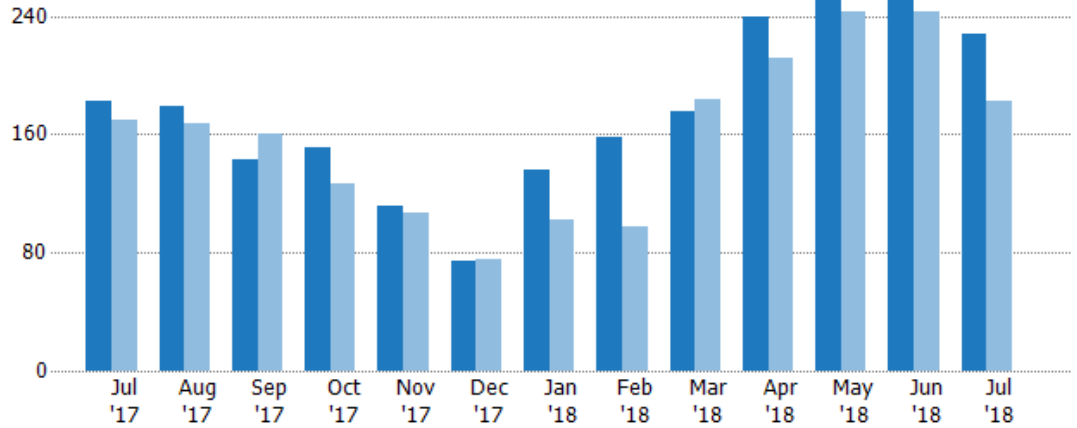
### New Listings

The number of new residential listings that were added each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jul '18	228	24.6%
Jul '17	183	7.6%
Jul '16	170	12.4%



Current Year	183	179	143	151	111	74	136	158	175	240	252	253	228
Prior Year	170	167	160	127	107	76	102	97	184	211	243	243	183
Percent Change from Prior Year	8%	7%	-11%	19%	4%	-3%	33%	63%	-5%	14%	4%	4%	25%

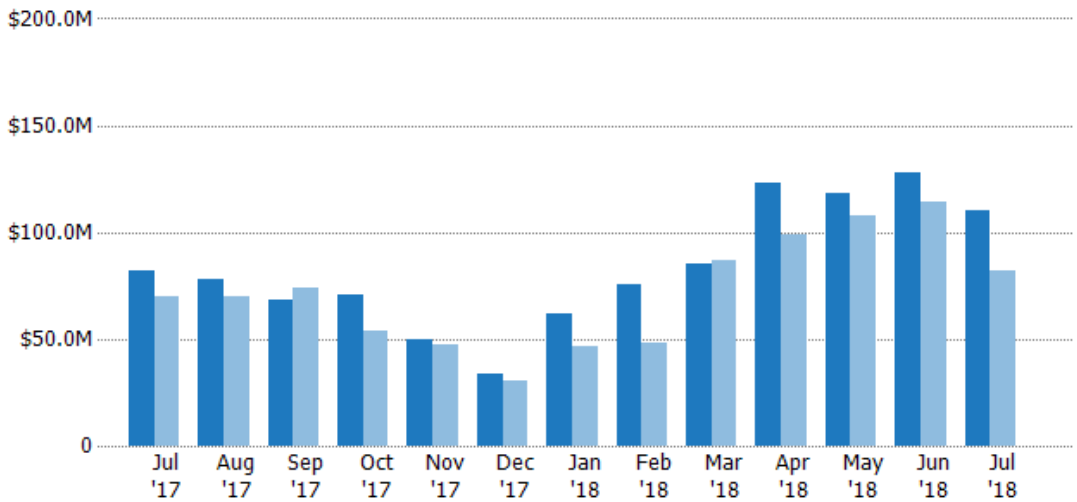
### New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jul '18	\$111M	34.2%
Jul '17	\$82.3M	18.3%
Jul '16	\$69.6M	3.2%



Current Year	\$82.3M	\$78.3M	\$68.6M	\$70.6M	\$50M	\$33.9M	\$61.7M	\$75.4M	\$84.8M	\$123M	\$118M	\$128M	\$111M
Prior Year	\$69.6M	\$70.2M	\$73.7M	\$54M	\$47.5M	\$30.6M	\$46.6M	\$48.4M	\$86.7M	\$99.1M	\$108M	\$114M	\$82.3M
Percent Change from Prior Year	18%	12%	-7%	31%	5%	11%	32%	56%	-2%	24%	10%	12%	34%

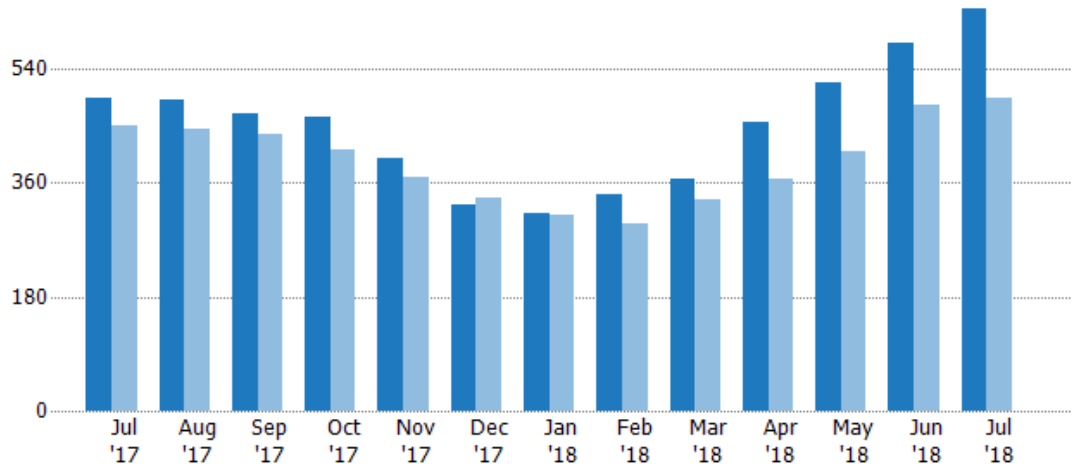
### Active Listings

The number of active residential listings at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jul '18	634	28.1%
Jul '17	495	10.2%
Jul '16	449	19.2%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	495	492	469	464	398	324	313	341	366	457	517	580	634
Prior Year	449	444	438	411	369	336	310	296	334	367	410	482	495
Percent Change from Prior Year	10%	11%	7%	13%	8%	-4%	1%	15%	10%	25%	26%	20%	28%

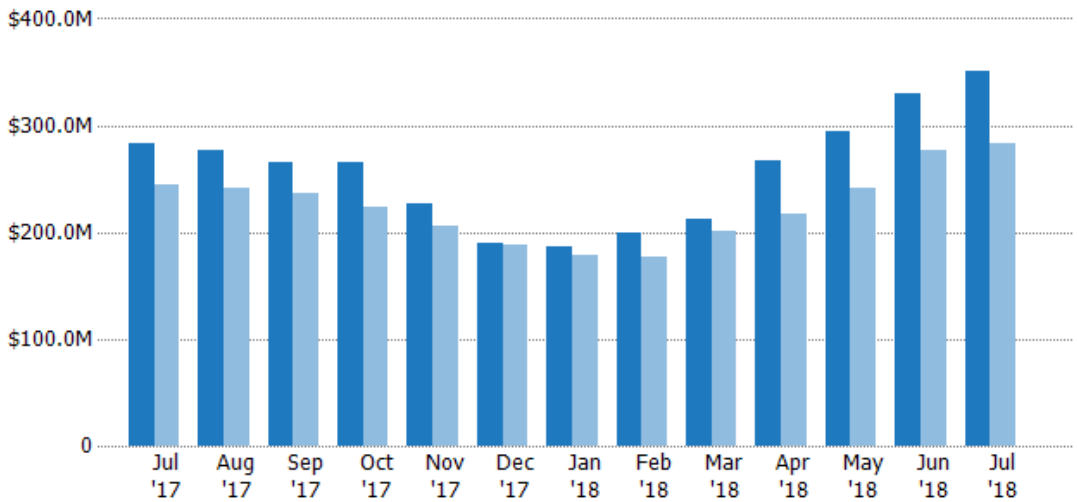
### Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jul '18	\$351M	24.2%
Jul '17	\$282M	15.5%
Jul '16	\$245M	-1.9%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	\$282M	\$277M	\$266M	\$265M	\$227M	\$190M	\$186M	\$200M	\$212M	\$267M	\$294M	\$330M	\$351M
Prior Year	\$245M	\$241M	\$237M	\$224M	\$206M	\$188M	\$179M	\$176M	\$201M	\$218M	\$241M	\$277M	\$282M
Percent Change from Prior Year	15%	15%	12%	18%	10%	1%	4%	13%	5%	23%	22%	19%	24%

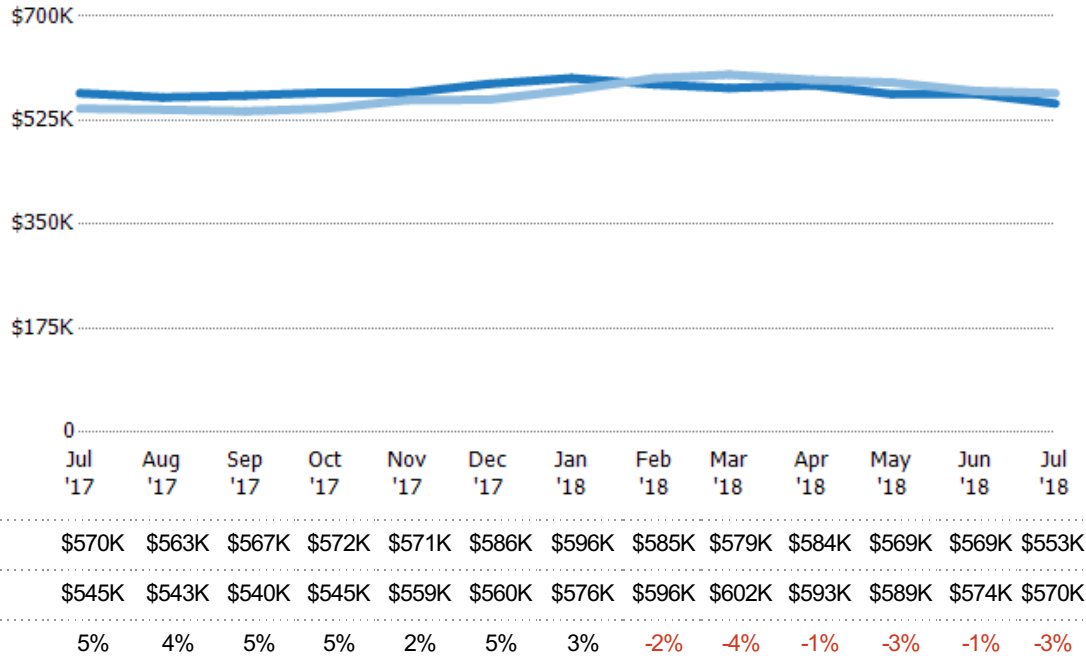
## Average Listing Price

The average listing price of active residential listings at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jul '18	\$553K	-3%
Jul '17	\$570K	4.7%
Jul '16	\$545K	-17.7%



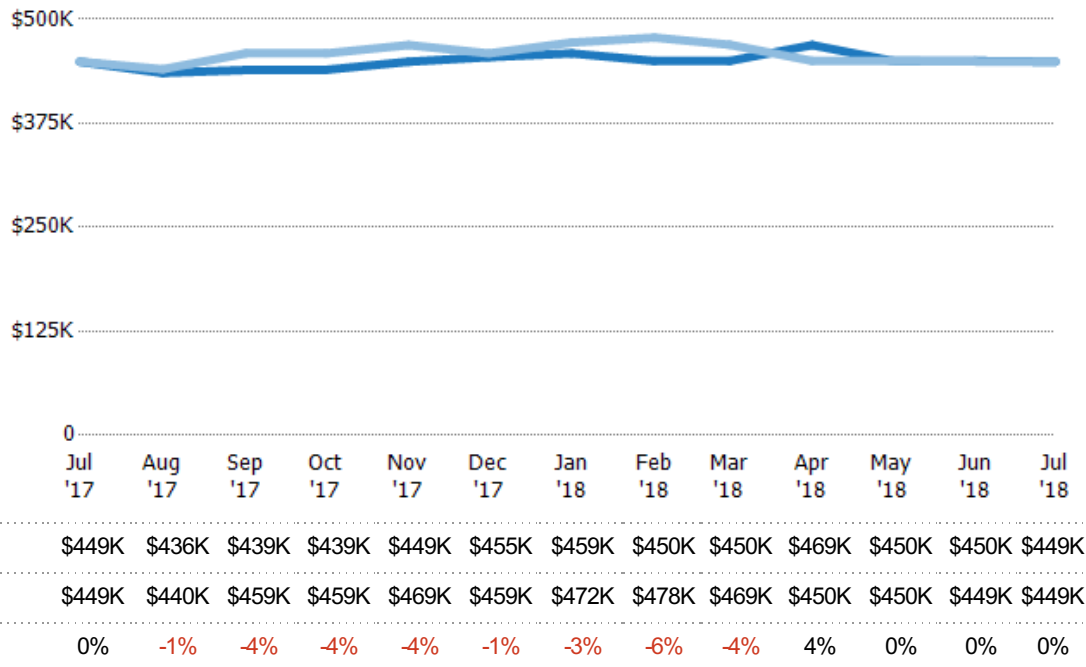
## Median Listing Price

The median listing price of active residential listings at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jul '18	\$449K	0%
Jul '17	\$449K	0%
Jul '16	\$449K	-18.7%

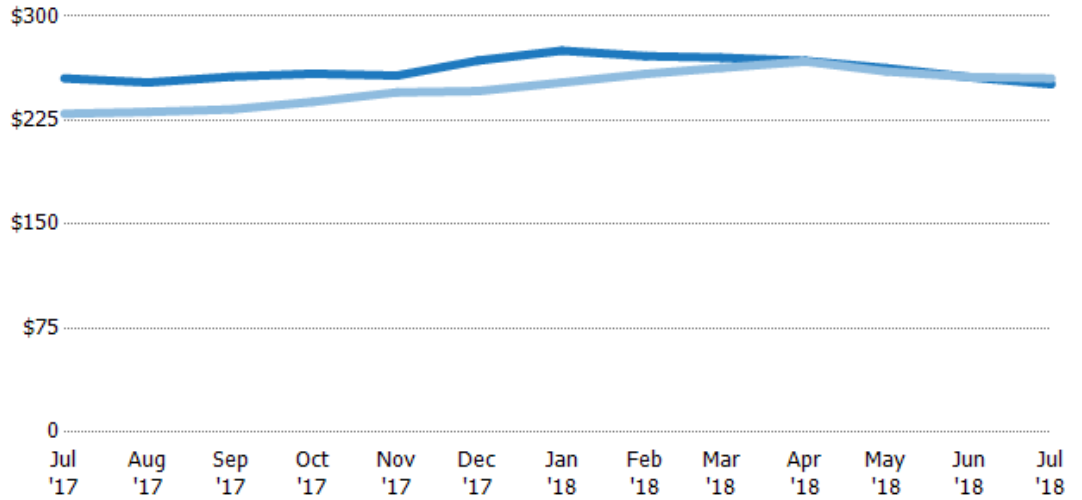


## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price/sq ft	% Chg.
Jul '18	\$251	-1.7%
Jul '17	\$255	11.1%
Jul '16	\$230	-12%

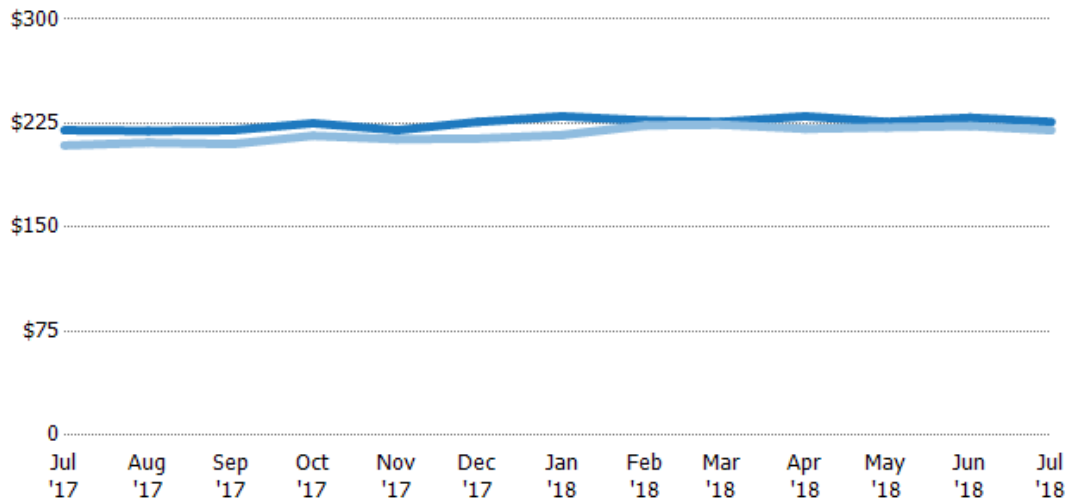
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	\$255	\$252	\$256	\$259	\$257	\$268	\$275	\$271	\$270	\$268	\$263	\$256	\$251
Prior Year	\$230	\$231	\$233	\$238	\$245	\$246	\$252	\$258	\$263	\$267	\$260	\$256	\$255
Percent Change from Prior Year	11%	9%	10%	9%	5%	9%	9%	5%	3%	0%	1%	0%	-2%

## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price/sq ft	% Chg.
Jul '18	\$226	2.7%
Jul '17	\$220	5.3%
Jul '16	\$209	-10%

	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	\$220	\$220	\$220	\$225	\$220	\$226	\$230	\$227	\$226	\$230	\$226	\$229	\$226
Prior Year	\$209	\$211	\$210	\$216	\$214	\$214	\$217	\$224	\$224	\$221	\$222	\$223	\$220
Percent Change from Prior Year	5%	4%	5%	4%	3%	6%	6%	2%	1%	4%	2%	3%	3%

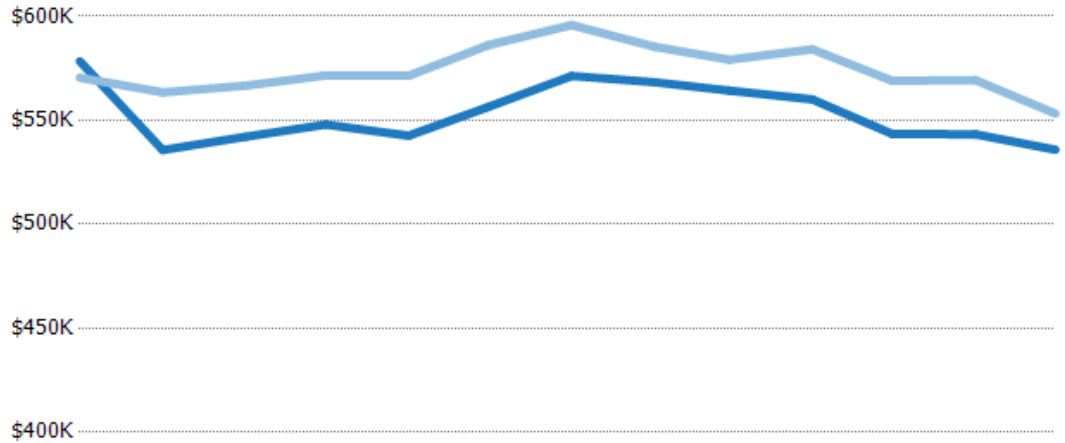
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

---

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Avg Est Value	\$578K	\$536K	\$542K	\$548K	\$543K	\$556K	\$571K	\$568K	\$564K	\$560K	\$543K	\$543K	\$536K
Avg Listing Price	\$570K	\$563K	\$567K	\$572K	\$571K	\$586K	\$596K	\$585K	\$579K	\$584K	\$569K	\$569K	\$553K
Avg Listing Price as a % of Avg Est Value	99%	105%	105%	104%	105%	105%	104%	103%	103%	104%	105%	105%	103%

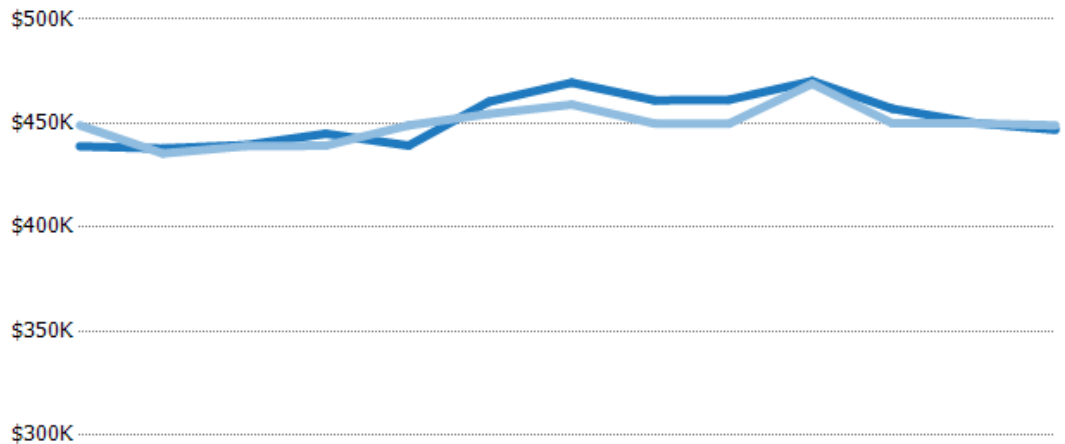
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

---

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median Est Value	\$439K	\$438K	\$440K	\$445K	\$439K	\$460K	\$470K	\$461K	\$461K	\$470K	\$457K	\$450K	\$447K
Median Listing Price	\$449K	\$436K	\$439K	\$439K	\$449K	\$455K	\$459K	\$450K	\$450K	\$469K	\$450K	\$450K	\$449K
Med Listing Price as a % of Med Est Value	102%	99%	100%	99%	102%	99%	98%	98%	98%	100%	98%	100%	100%

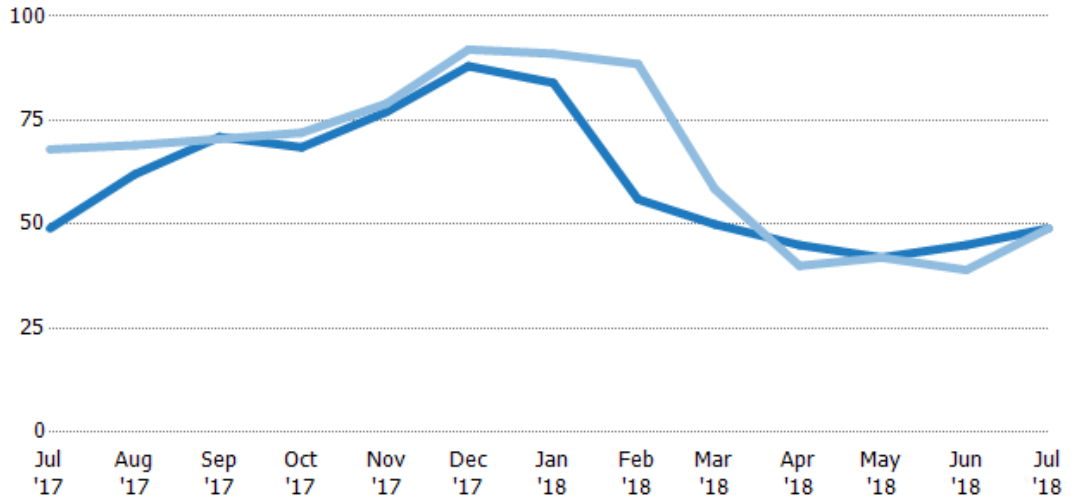
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Days	% Chg.
Jul '18	49	0%
Jul '17	49	-27.9%
Jul '16	68	-4.4%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	49	62	71	68.5	77	88	84	56	50	45	42	45	49
Prior Year	68	69	70.5	72	79	92	91	88.5	58.5	40	42	39	49
Percent Change from Prior Year	-28%	-10%	1%	-5%	-3%	-4%	-8%	-37%	-15%	13%	0%	15%	0%

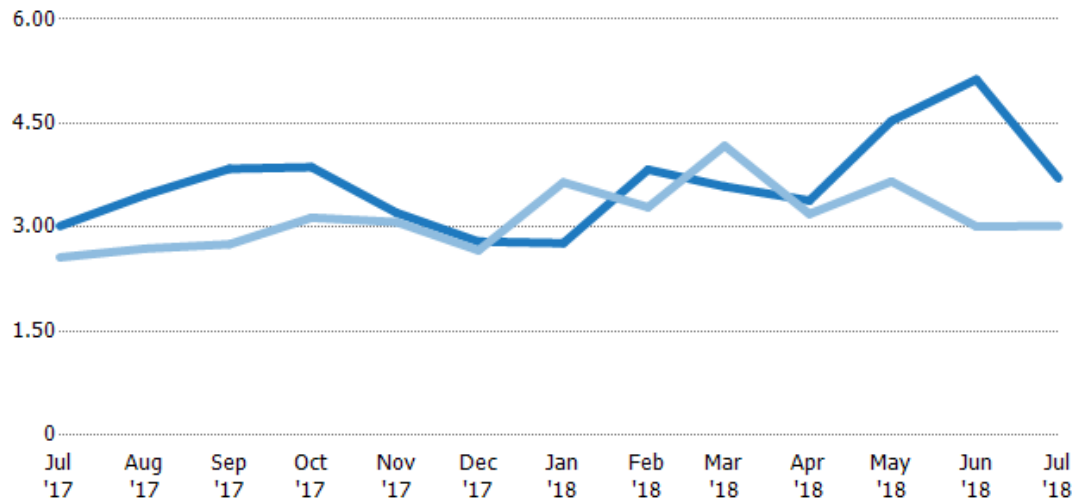
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Months	% Chg.
Jul '18	3.71	22.8%
Jul '17	3.02	17.6%
Jul '16	2.57	55.6%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	3.02	3.46	3.84	3.87	3.21	2.79	2.77	3.83	3.59	3.39	4.54	5.13	3.71
Prior Year	2.57	2.69	2.75	3.14	3.08	2.67	3.65	3.29	4.18	3.19	3.66	3.01	3.02
Percent Change from Prior Year	18%	29%	40%	23%	4%	5%	-24%	16%	-14%	6%	24%	70%	23%

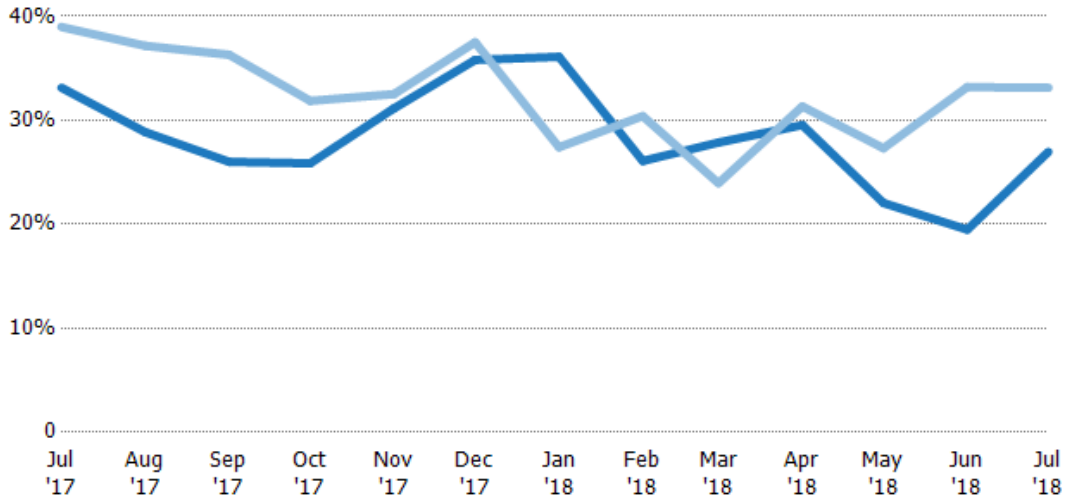


## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Rate	Chg.
Jul '18	27%	6.2%
Jul '17	33%	5.8%
Jul '16	39%	-35.7%

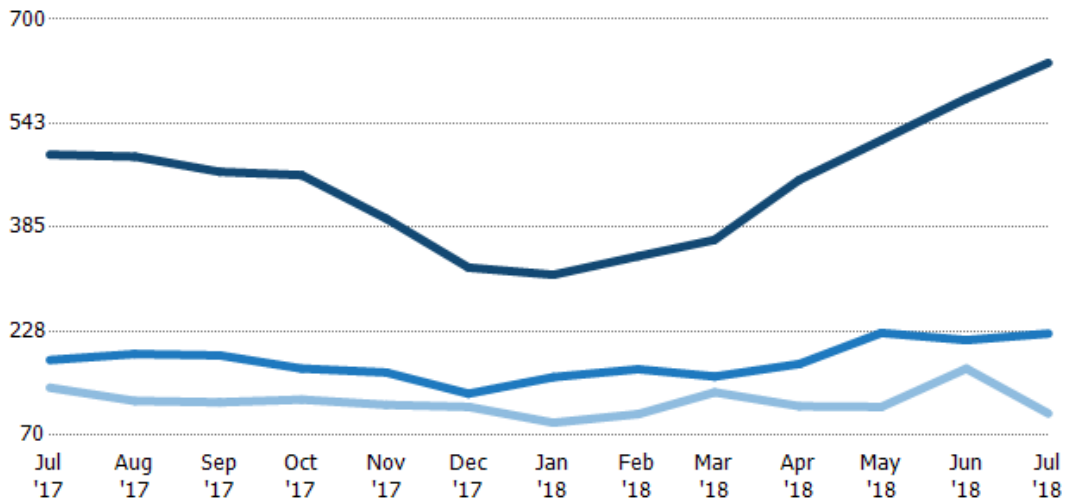
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	33%	29%	26%	26%	31%	36%	36%	26%	28%	30%	22%	19%	27%
Prior Year	39%	37%	36%	32%	33%	38%	27%	30%	24%	31%	27%	33%	33%
Change from Prior Year	6%	8%	10%	6%	1%	2%	-9%	4%	-4%	2%	5%	14%	6%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Active	495	492	469	464	398	324	313	341	366	457	517	580	634
Pending	184	193	191	171	165	133	158	170	159	178	225	214	224
Sold	142	122	120	124	116	113	89	102	135	114	113	171	103

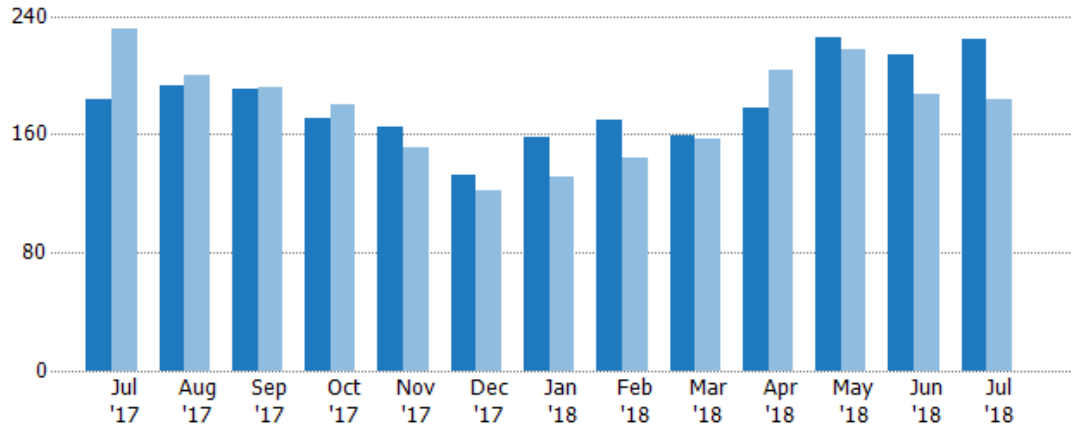
### Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jul '18	224	21.7%
Jul '17	184	-20.3%
Jul '16	231	-11.7%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	184	193	191	171	165	133	158	170	159	178	225	214	224
Prior Year	231	200	192	180	151	122	131	144	157	204	217	187	184
Percent Change from Prior Year	-20%	-4%	-1%	-5%	9%	9%	21%	18%	1%	-13%	4%	14%	22%

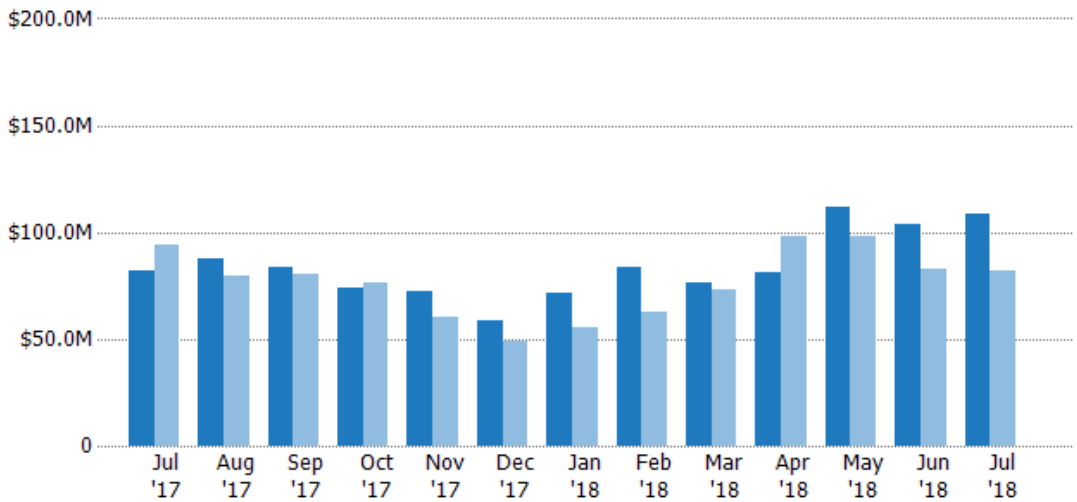
### Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Jul '18	\$108M	32%
Jul '17	\$82.1M	-12.5%
Jul '16	\$93.9M	-22.2%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	\$82.1M	\$87.5M	\$83.5M	\$73.6M	\$72.4M	\$59M	\$71.6M	\$83.3M	\$76.5M	\$81.5M	\$111M	\$104M	\$108M
Prior Year	\$93.9M	\$79.6M	\$80.3M	\$76.6M	\$60.3M	\$49.4M	\$55.8M	\$62.9M	\$73.2M	\$97.8M	\$98.4M	\$82.9M	\$82.1M
Percent Change from Prior Year	-12%	10%	4%	-4%	20%	19%	28%	32%	5%	-17%	13%	26%	32%

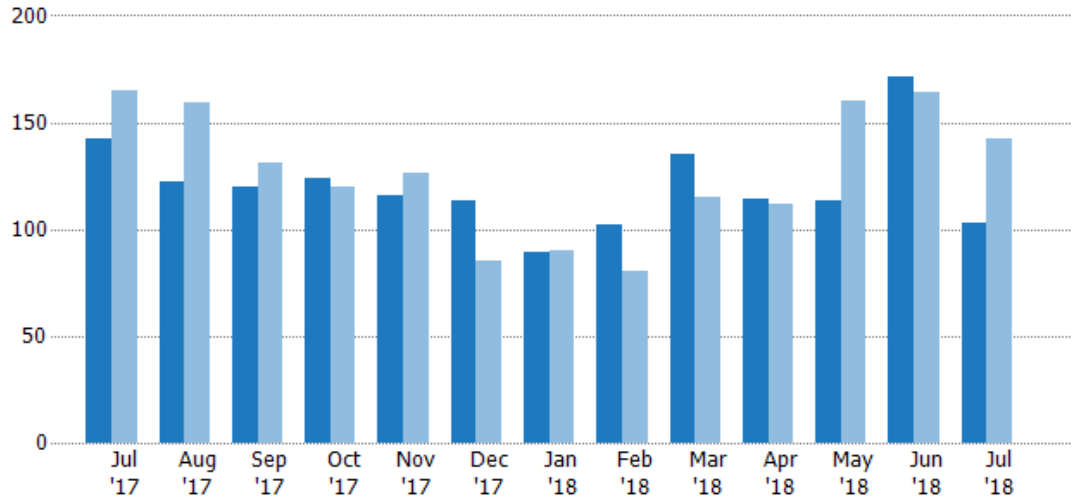
### Closed Sales

The total number of residential properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Jul '18	103	-27.5%
Jul '17	142	-13.9%
Jul '16	165	-21.2%



Current Year	142	122	120	124	116	113	89	102	135	114	113	171	103
Prior Year	165	159	131	120	126	85	90	80	115	112	160	164	142
Percent Change from Prior Year	-14%	-23%	-8%	3%	-8%	33%	-1%	28%	17%	2%	-29%	4%	-27%

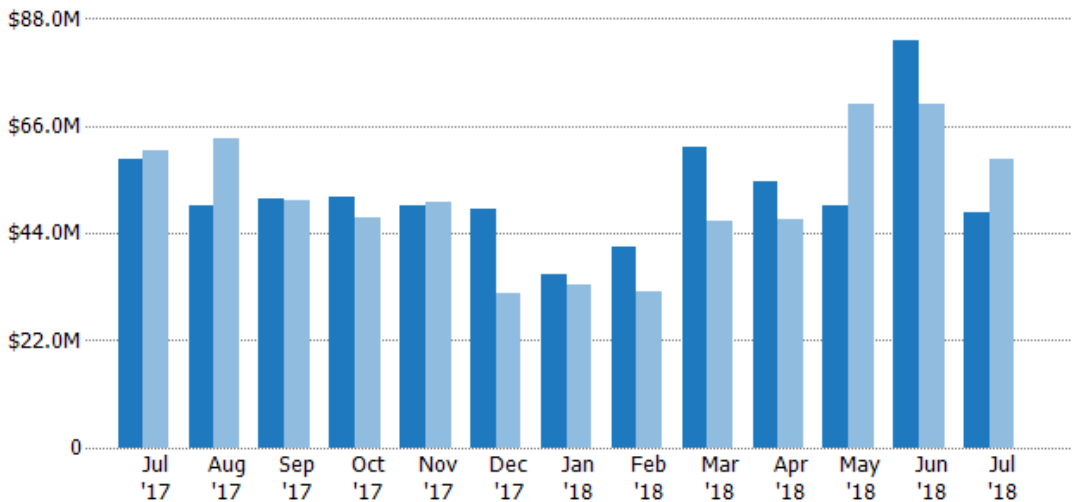
### Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Jul '18	\$48.2M	-18.4%
Jul '17	\$59.1M	-2.9%
Jul '16	\$60.9M	-27.3%



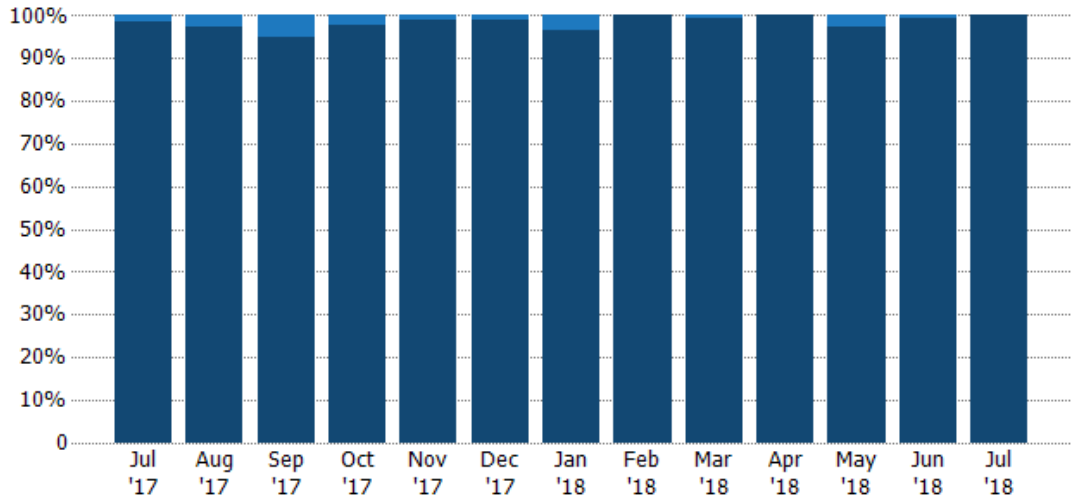
Current Year	\$59.1M	\$49.8M	\$51.1M	\$51.5M	\$49.7M	\$49M	\$35.7M	\$41.3M	\$61.7M	\$54.8M	\$49.6M	\$83.5M	\$48.2M
Prior Year	\$60.9M	\$63.3M	\$50.6M	\$47.1M	\$50.6M	\$31.6M	\$33.3M	\$31.9M	\$46.7M	\$46.9M	\$70.6M	\$70.4M	\$59.1M
Percent Change from Prior Year	-3%	-21%	1%	9%	-2%	55%	7%	29%	32%	17%	-30%	19%	-18%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



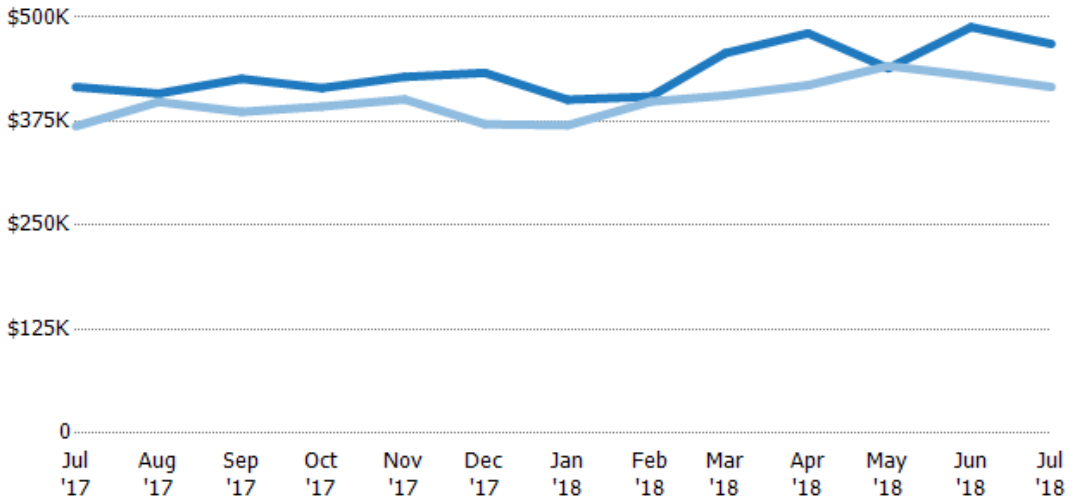
Condo/Townhouse	1%	2%	5%	2%	1%	1%	3%	-	1%	-	3%	1%	-
Single Family Residence	99%	98%	95%	98%	99%	99%	97%	100%	99%	100%	97%	99%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Price	% Chg.
Jul '18	\$468K	12.5%
Jul '17	\$416K	12.8%
Jul '16	\$369K	-7.7%

Current Year	\$416K	\$408K	\$426K	\$415K	\$428K	\$433K	\$401K	\$405K	\$457K	\$481K	\$439K	\$488K	\$468K
Prior Year	\$369K	\$398K	\$386K	\$393K	\$401K	\$371K	\$370K	\$399K	\$406K	\$418K	\$442K	\$429K	\$416K
Percent Change from Prior Year	13%	3%	10%	6%	7%	17%	8%	2%	13%	15%	-1%	14%	12%

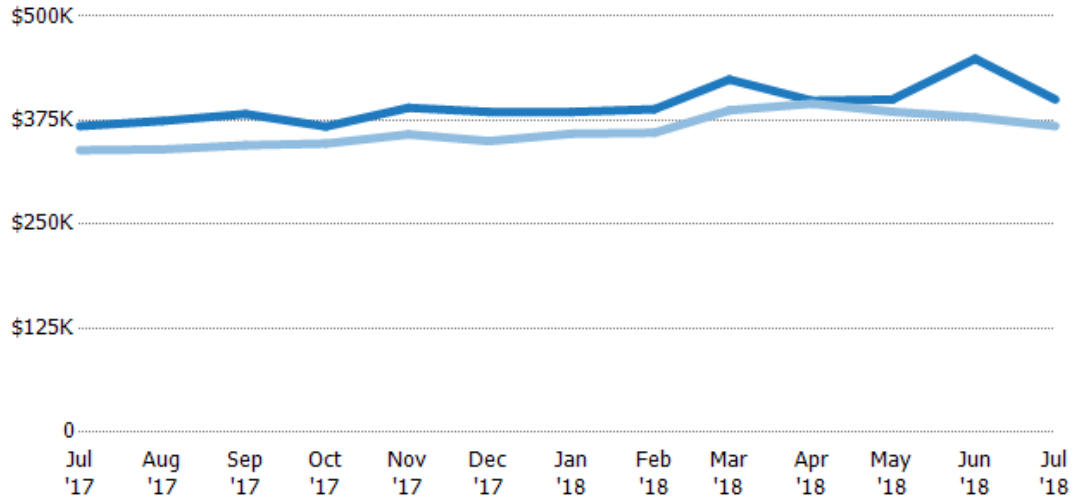
## Median Sales Price

The median sales price of the residential properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Jul '18	\$400K	8.7%
Jul '17	\$368K	8.6%
Jul '16	\$339K	-6.8%



Current Year	\$368K	\$374K	\$383K	\$368K	\$390K	\$385K	\$385K	\$388K	\$424K	\$399K	\$400K	\$449K	\$400K
Prior Year	\$339K	\$340K	\$345K	\$347K	\$358K	\$350K	\$359K	\$360K	\$387K	\$395K	\$385K	\$379K	\$368K
Percent Change from Prior Year	9%	10%	11%	6%	9%	10%	7%	8%	10%	1%	4%	19%	9%

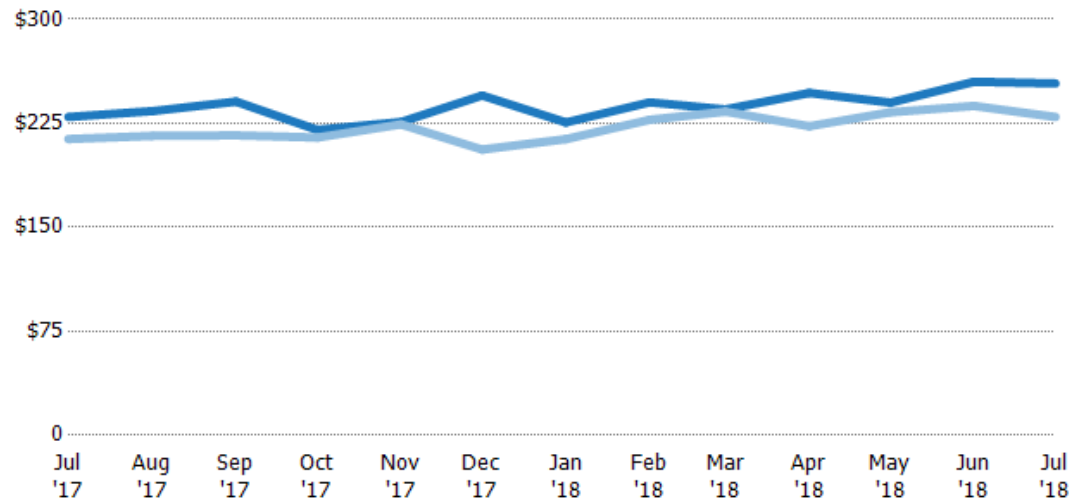
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Jul '18	\$254	10.5%
Jul '17	\$230	7.5%
Jul '16	\$214	-10.2%



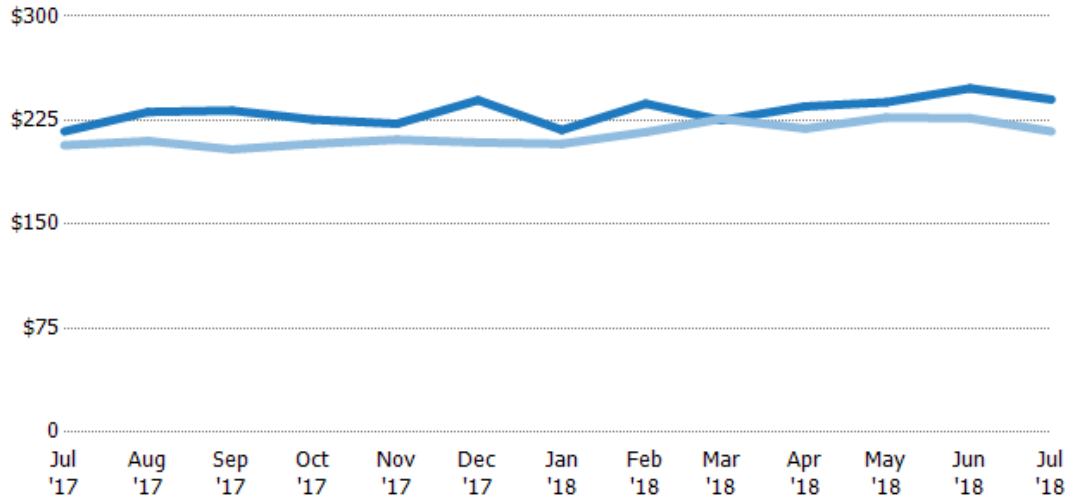
Current Year	\$230	\$234	\$241	\$220	\$226	\$245	\$226	\$240	\$235	\$247	\$240	\$255	\$254
Prior Year	\$214	\$216	\$216	\$215	\$224	\$206	\$214	\$228	\$233	\$223	\$233	\$238	\$230
Percent Change from Prior Year	7%	8%	11%	3%	1%	19%	6%	6%	1%	11%	3%	7%	11%

## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



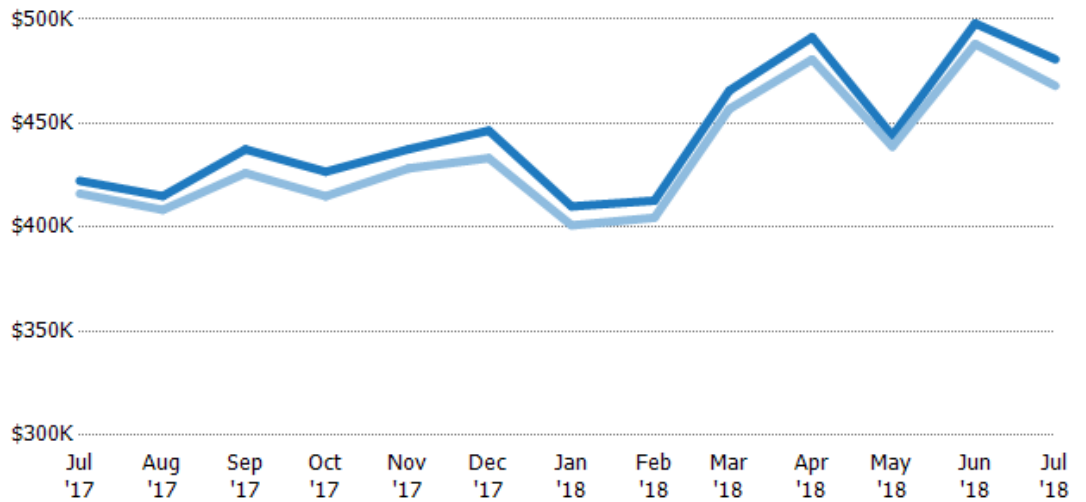
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Jul '17	\$217	\$207	5%
Aug '17	\$231	\$210	10%
Sep '17	\$232	\$204	14%
Oct '17	\$226	\$208	8%
Nov '17	\$223	\$211	5%
Dec '17	\$240	\$209	15%
Jan '18	\$218	\$208	5%
Feb '18	\$237	\$217	9%
Mar '18	\$225	\$226	0%
Apr '18	\$235	\$219	7%
May '18	\$238	\$227	5%
Jun '18	\$248	\$227	9%
Jul '18	\$240	\$217	11%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



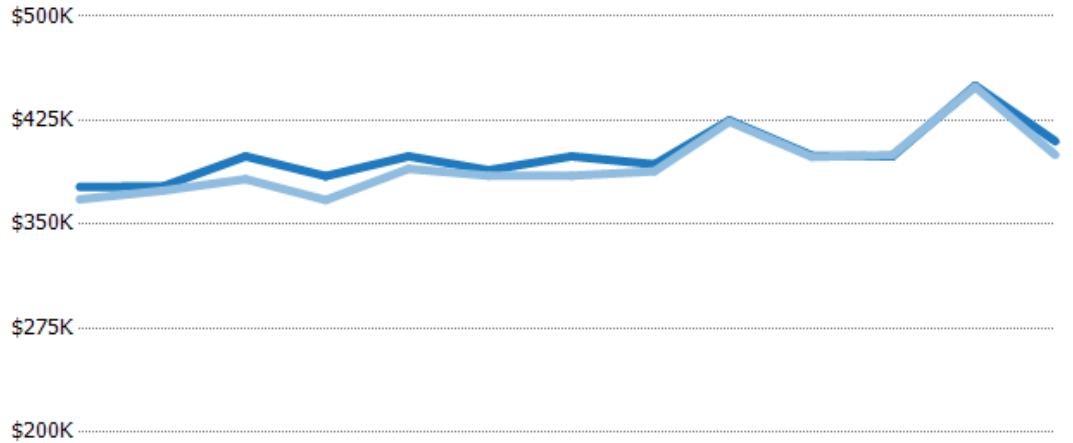
Month/Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Jul '17	\$422K	\$416K	99%
Aug '17	\$415K	\$408K	98%
Sep '17	\$437K	\$426K	97%
Oct '17	\$427K	\$415K	97%
Nov '17	\$438K	\$428K	98%
Dec '17	\$446K	\$433K	97%
Jan '18	\$410K	\$401K	98%
Feb '18	\$413K	\$405K	98%
Mar '18	\$466K	\$457K	98%
Apr '18	\$491K	\$481K	98%
May '18	\$444K	\$439K	99%
Jun '18	\$498K	\$488K	98%
Jul '18	\$481K	\$468K	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



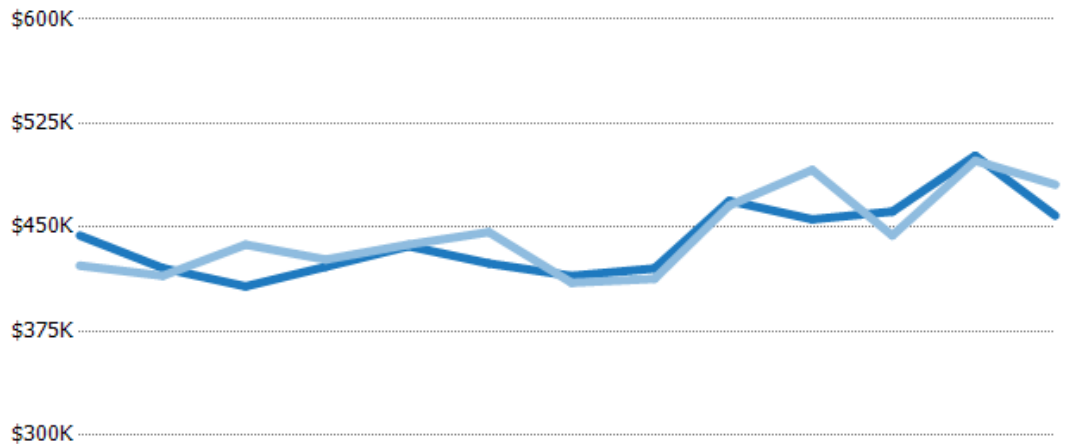
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median List Price	\$377K	\$377K	\$399K	\$385K	\$399K	\$389K	\$399K	\$393K	\$425K	\$399K	\$399K	\$450K	\$410K
Median Sales Price	\$368K	\$374K	\$383K	\$368K	\$390K	\$385K	\$385K	\$388K	\$424K	\$399K	\$400K	\$449K	\$400K
Med Sales Price as a % of Med List Price	98%	99%	96%	96%	98%	99%	96%	99%	100%	100%	100%	100%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



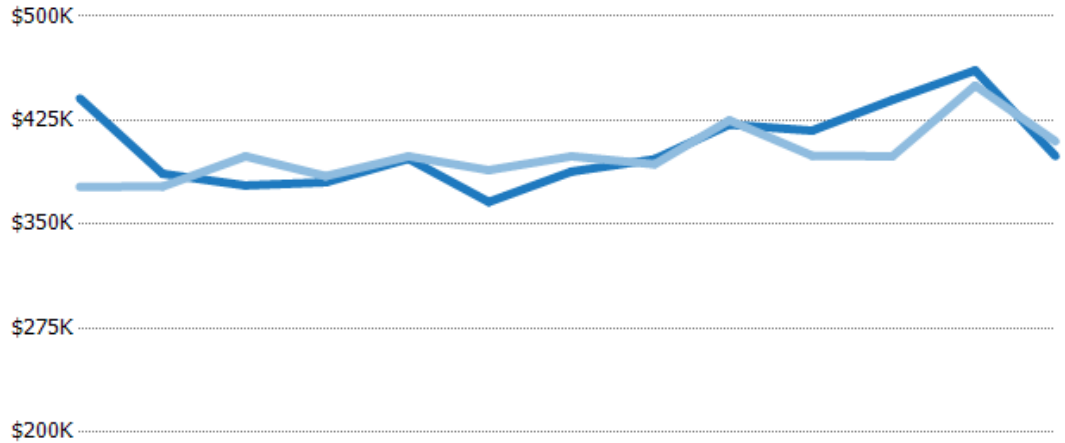
	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Avg Est Value	\$444K	\$421K	\$407K	\$422K	\$436K	\$424K	\$415K	\$420K	\$469K	\$456K	\$461K	\$502K	\$458K
Avg Sales Price	\$422K	\$415K	\$437K	\$427K	\$438K	\$446K	\$410K	\$413K	\$466K	\$491K	\$444K	\$498K	\$481K
Avg Sales Price as a % of Avg Est Value	95%	99%	107%	101%	100%	105%	99%	98%	99%	108%	96%	99%	105%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Median Est Value	\$441K	\$386K	\$378K	\$380K	\$397K	\$366K	\$388K	\$397K	\$422K	\$418K	\$440K	\$461K	\$399K
Median Sales Price	\$377K	\$377K	\$399K	\$385K	\$399K	\$389K	\$399K	\$393K	\$425K	\$399K	\$399K	\$450K	\$410K
Med Sales Price as a % of Med Est Value	86%	98%	106%	101%	100%	106%	103%	99%	101%	96%	91%	98%	103%

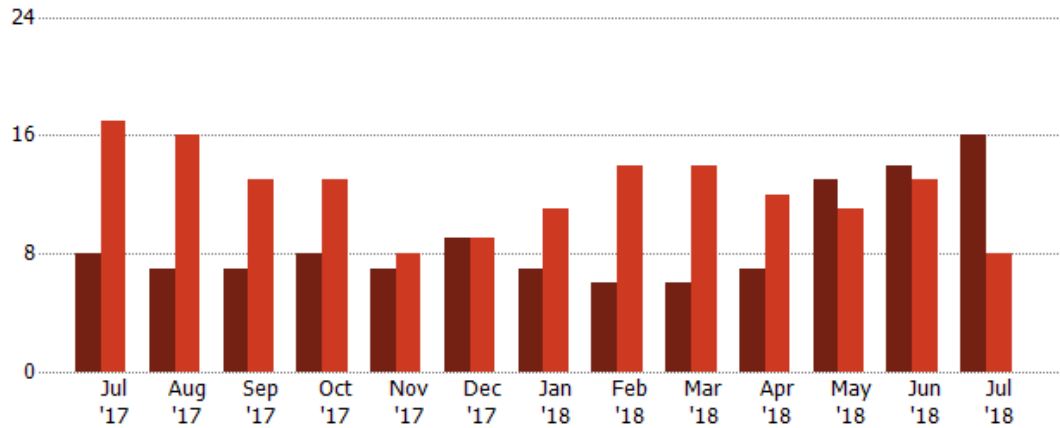
## Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Jul '18	16	100%
Jul '17	8	-52.9%
Jul '16	17	35.3%



	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18
Current Year	8	7	7	8	7	9	7	6	6	7	13	14	16
Prior Year	17	16	13	13	8	9	11	14	14	12	11	13	8
Percent Change from Prior Year	-53%	-56%	-46%	-38%	-13%	0%	-36%	-57%	-57%	-42%	18%	8%	100%



## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Monthly Market Data Report

**Run Date:** 10/09/2018

**Scheduled:** No

**Report Date Range:** From 7/2017 To: 7/2018

### Information Included

Include Cover Sheet

Include Key Metric Summary \*

Include Metrics By

Averages

Include Appendix

Medians

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt    Single Family Residence

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

**County:** All

**ZIP Code:** All

### Listing Activity Charts

New Listings

Active Listings

Avg/Med Listing Price

Avg/Med Listing Price per Sq Ft

Avg/Med Listing Price vs Est Value

Median Days in RPR

Months of Inventory

Absorption Rate

### Sales Activity Charts

Active/Pending/Sold

New Pending Sales

Pending Sales

Closed Sales

Avg/Med Sales Price

Avg/Med Sales Price per Sq Ft

Avg/Med Sales Price vs Listing Price

Avg/Med Sales Price vs Est Value

### Distressed Charts

Distressed Listings

Distressed Sales

### Data Tables Using 9/2018 data

Listing Activity by ZIP

Listing Activity by Metro Area

Sales Activity by ZIP

Sales Activity by Metro Area