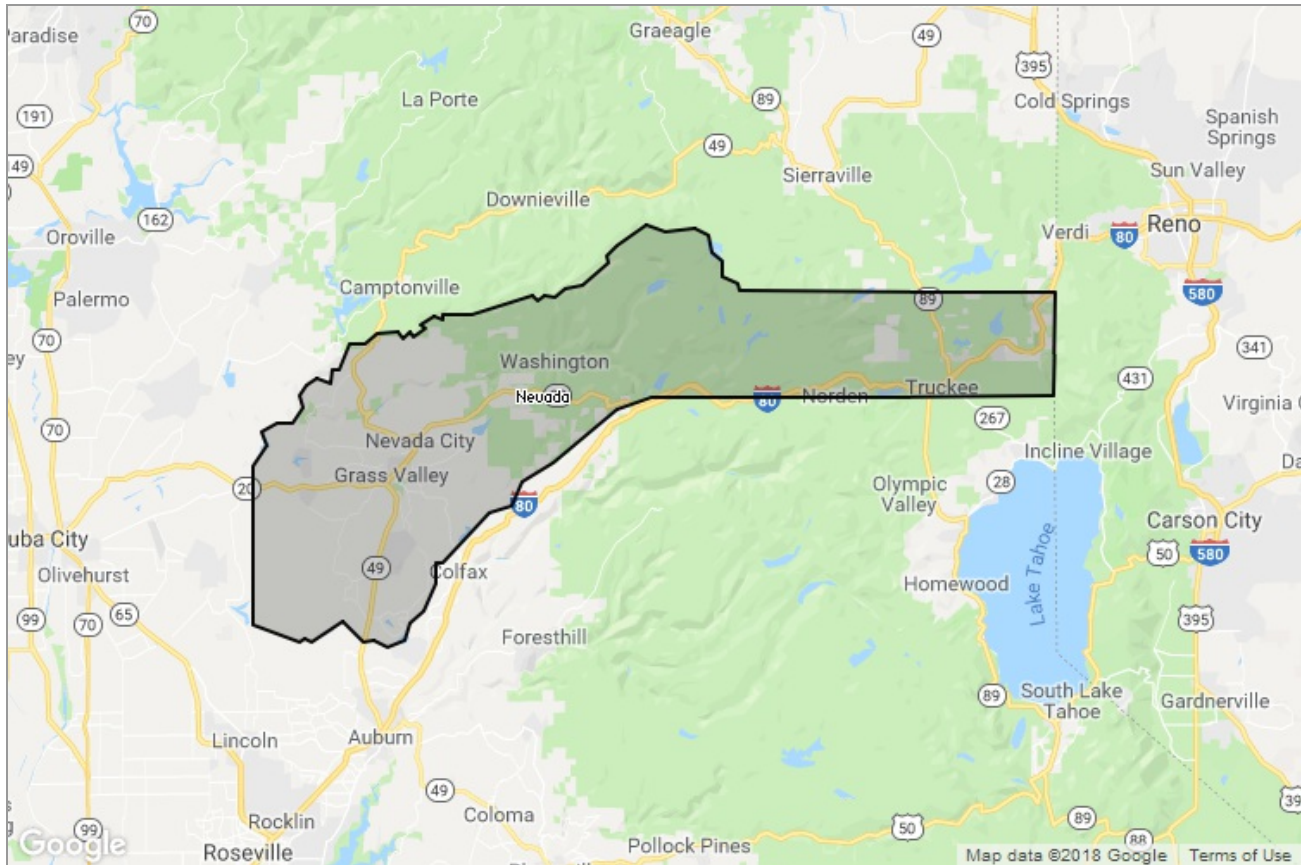


MARKET DATA REPORT

# Monthly Market Data Report August 2018



## Report Characteristics

**Report Name:**  
Monthly Market Data Report August 2018

**Report Date Range:**  
8/2017 – 8/2018

**Filters Used:**  
Property Type

**Avg/Med:** Both

**Run Date:** 10/09/2018

**Scheduled:** No

Presented by

**Nevada County Association of  
REALTORS®**

(530) 272-2627

Other: <http://www.nevadacountyaoor.com/>

336 Crown Point Circle  
Grass Valley, CA 95945

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Aug 2018	Aug 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	180	179	+0.6%	1,622	1,442	+12.5%
New Listing Volume	\$88,852,617	\$78,347,651	+13.4%	\$790,607,955	\$663,246,711	+19.2%
Active Listing Count	634	492	+28.9%	3,842	3,186	+20.6%
Active Listing Volume	\$358,731,884	\$277,212,474	+29.4%	\$2,198,842,523	\$1,851,191,407	+18.8%
Average Listing Price	\$565,823	\$563,440	+0.4%	\$572,317	\$581,039	-1.5%
Median Listing Price	\$449,000	\$435,500	+3.1%	\$452,637	\$454,273	-0.4%
Average Listing Price per Sq Ft	\$251	\$252	-0.4%	\$261	\$258	+1.2%
Median Listing Price per Sq Ft	\$226	\$220	+3%	\$227	\$221	+2.8%
Median Days in RPR	56	62	-9.7%	52.2	54.94	-5%
Months of Inventory	6.2	3.5	+77.7%	3.9	3.2	+21.2%
Absorption Rate	16.25%	28.86%	-12.6%	25.64%	31.07%	-5.4%
<b>Sales Activity Charts Metrics</b>						
Pending Sales Count	211	193	+9.3%	1,539	1,417	+8.6%
Pending Sales Volume	\$102,212,982	\$87,471,723	+16.9%	\$739,015,014	\$640,548,393	+15.4%
Closed Sales Count	161	122	+32%	988	985	+0.3%
Closed Sales Volume	\$76,108,375	\$49,820,039	+52.8%	\$450,789,222	\$408,725,091	+10.3%
Average Sales Price	\$472,723	\$408,361	+15.8%	\$456,264	\$414,949	+10%
Median Sales Price	\$412,500	\$374,250	+10.2%	\$411,060	\$377,118	+9%
Average Sales Price per Sq Ft	\$258	\$234	+10.2%	\$246	\$230	+6.9%
Median Sales Price per Sq Ft	\$249	\$231	+7.6%	\$238	\$222	+6.9%
<b>Distressed Charts Metrics</b>						
Distressed Listing Count	13	7	+85.7%	82	90	-8.9%

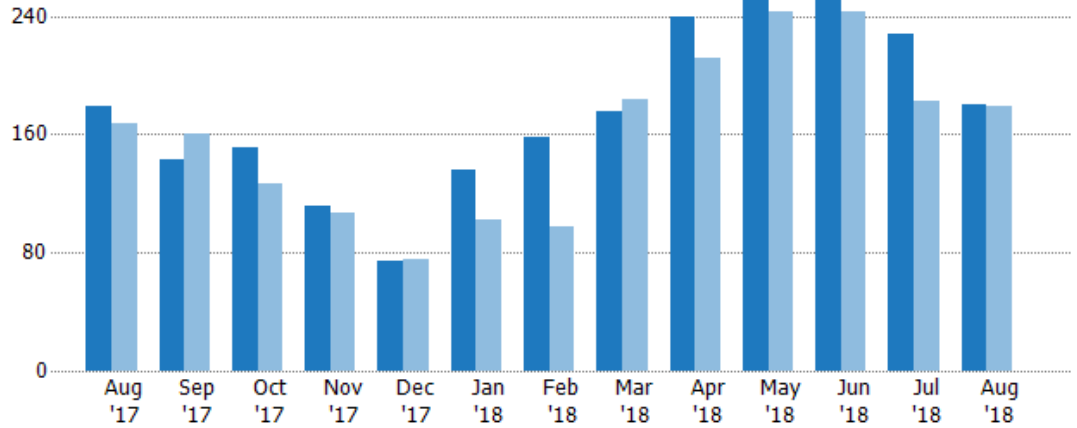
## New Listings

The number of new residential listings that were added each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Aug '18	180	0.6%
Aug '17	179	7.2%
Aug '16	167	-1.8%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	179	143	151	111	74	136	158	175	240	252	253	228	180
Prior Year	167	160	127	107	76	102	97	184	211	243	243	183	179
Percent Change from Prior Year	7%	-11%	19%	4%	-3%	33%	63%	-5%	14%	4%	4%	25%	1%

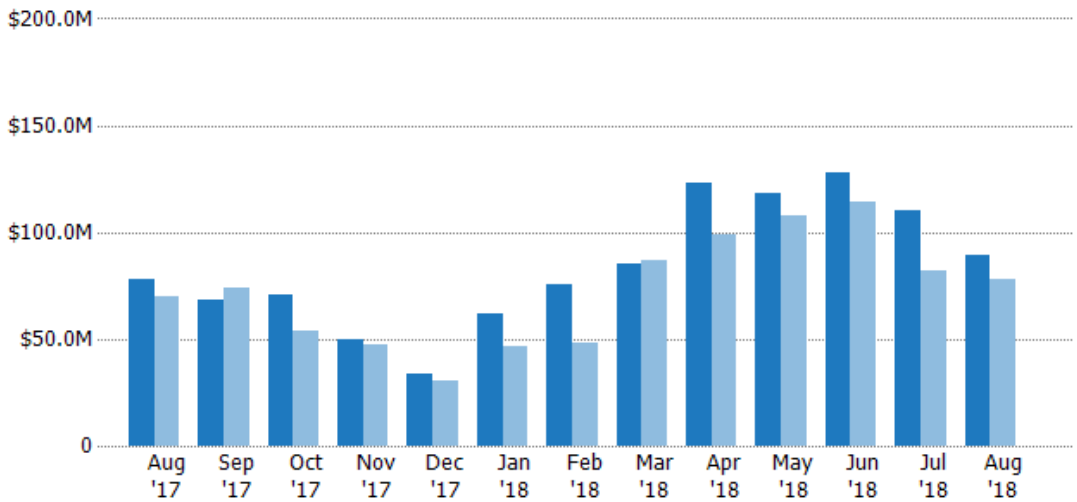
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Aug '18	\$88.9M	13.4%
Aug '17	\$78.3M	11.6%
Aug '16	\$70.2M	-7.1%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$78.3M	\$68.6M	\$70.6M	\$50M	\$33.9M	\$61.7M	\$75.4M	\$84.8M	\$123M	\$118M	\$128M	\$111M	\$88.9M
Prior Year	\$70.2M	\$73.7M	\$54M	\$47.5M	\$30.6M	\$46.6M	\$48.4M	\$86.7M	\$99.1M	\$108M	\$114M	\$82.3M	\$78.3M
Percent Change from Prior Year	12%	-7%	31%	5%	11%	32%	56%	-2%	24%	10%	12%	34%	13%

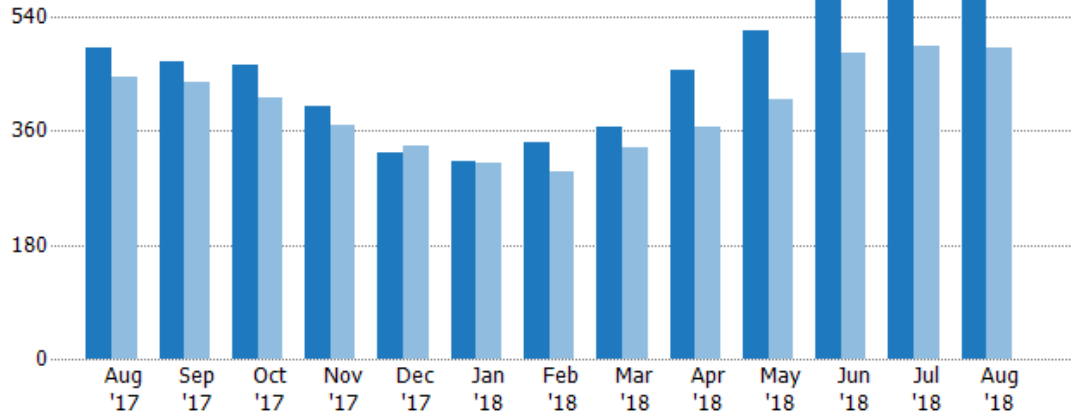
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Aug '18	634	28.9%
Aug '17	492	10.8%
Aug '16	444	18.2%



Current Year	492	469	464	398	324	313	341	366	457	517	580	634	634
Prior Year	444	438	411	369	336	310	296	334	367	410	482	495	492
Percent Change from Prior Year	11%	7%	13%	8%	-4%	1%	15%	10%	25%	26%	20%	28%	29%

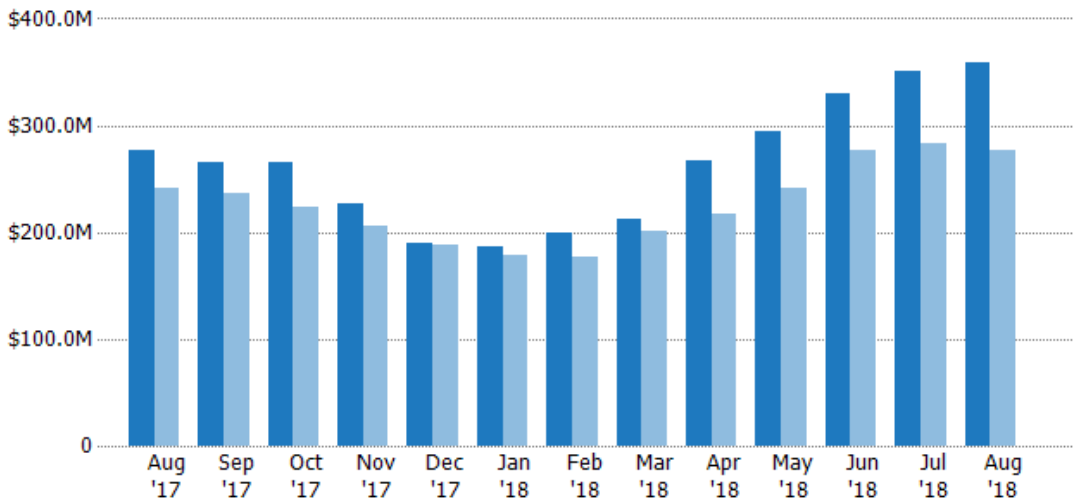
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Aug '18	\$359M	29.4%
Aug '17	\$277M	15%
Aug '16	\$241M	-0.2%



Current Year	\$277M	\$266M	\$265M	\$227M	\$190M	\$186M	\$200M	\$212M	\$267M	\$294M	\$330M	\$351M	\$359M
Prior Year	\$241M	\$237M	\$224M	\$206M	\$188M	\$179M	\$176M	\$201M	\$218M	\$241M	\$277M	\$282M	\$277M
Percent Change from Prior Year	15%	12%	18%	10%	1%	4%	13%	5%	23%	22%	19%	24%	29%

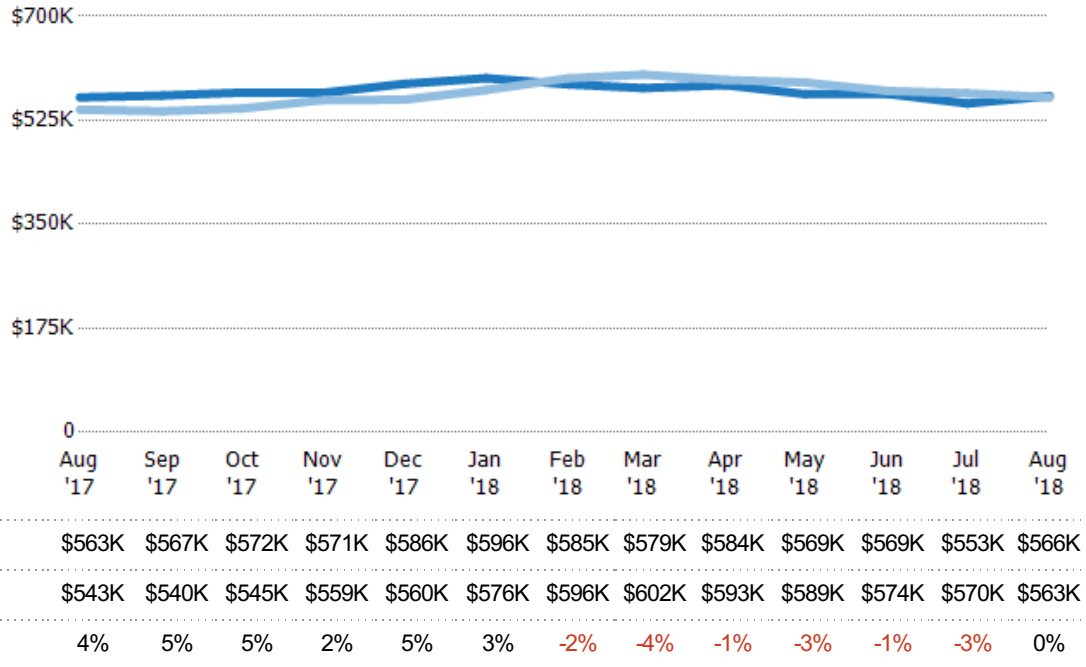
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Aug '18	\$566K	0.4%
Aug '17	\$563K	3.8%
Aug '16	\$543K	-15.6%



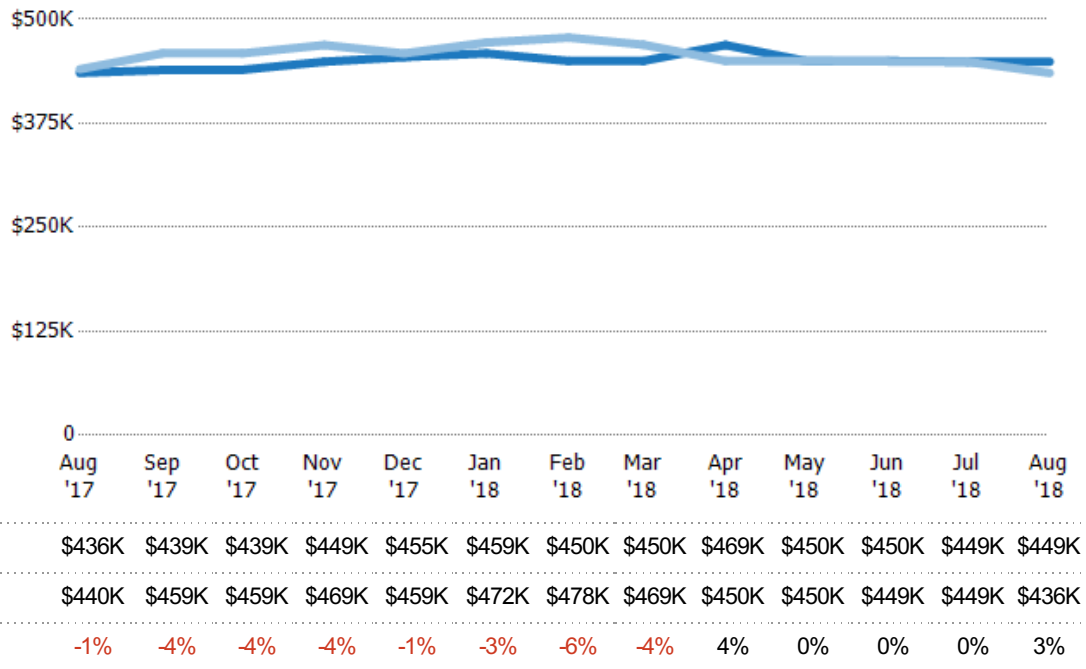
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Aug '18	\$449K	3.1%
Aug '17	\$436K	-1%
Aug '16	\$440K	-14.8%

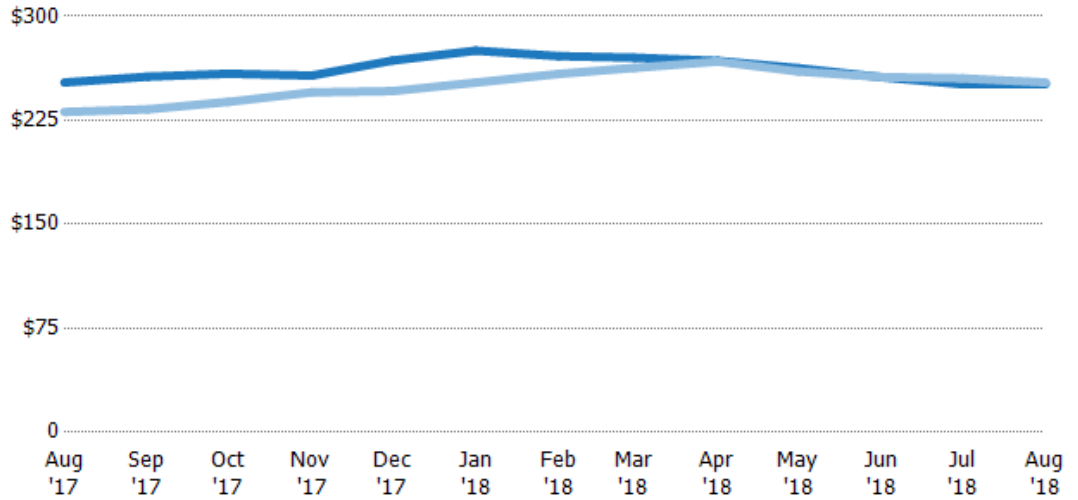


## Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



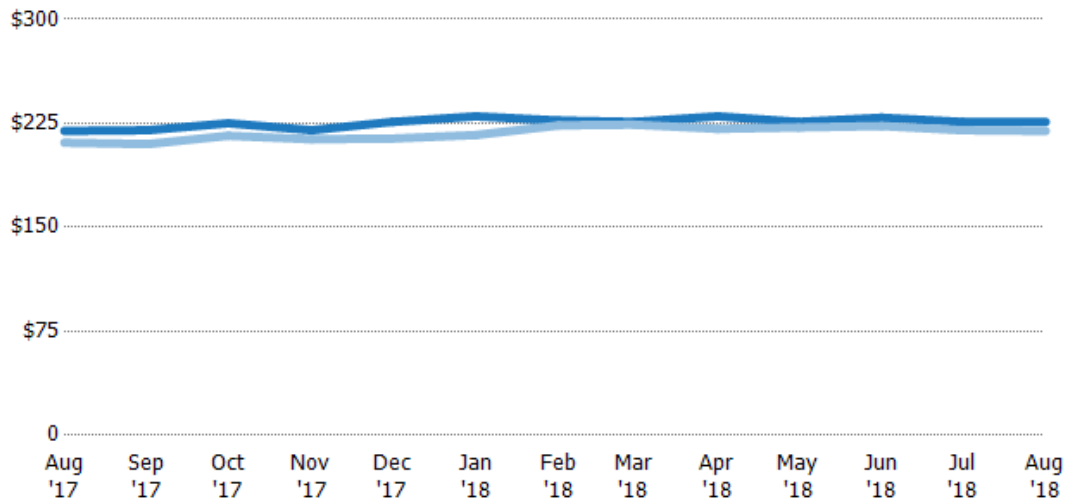
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '17	\$252	\$231	9%
Sep '17	\$256	\$233	10%
Oct '17	\$259	\$238	9%
Nov '17	\$257	\$245	5%
Dec '17	\$268	\$246	9%
Jan '18	\$275	\$252	9%
Feb '18	\$271	\$258	5%
Mar '18	\$270	\$263	3%
Apr '18	\$268	\$267	0%
May '18	\$263	\$260	1%
Jun '18	\$256	\$256	0%
Jul '18	\$251	\$255	-2%
Aug '18	\$251	\$252	0%

## Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



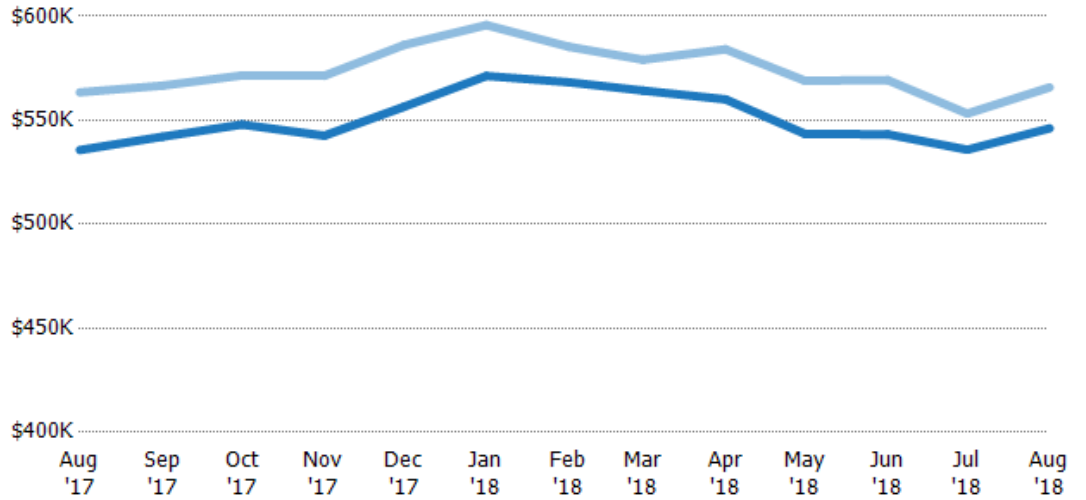
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '17	\$220	\$211	4%
Sep '17	\$220	\$210	5%
Oct '17	\$225	\$216	4%
Nov '17	\$220	\$214	3%
Dec '17	\$226	\$214	6%
Jan '18	\$230	\$217	6%
Feb '18	\$227	\$224	2%
Mar '18	\$226	\$224	1%
Apr '18	\$230	\$221	4%
May '18	\$226	\$222	2%
Jun '18	\$229	\$223	3%
Jul '18	\$226	\$220	3%
Aug '18	\$226	\$220	3%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



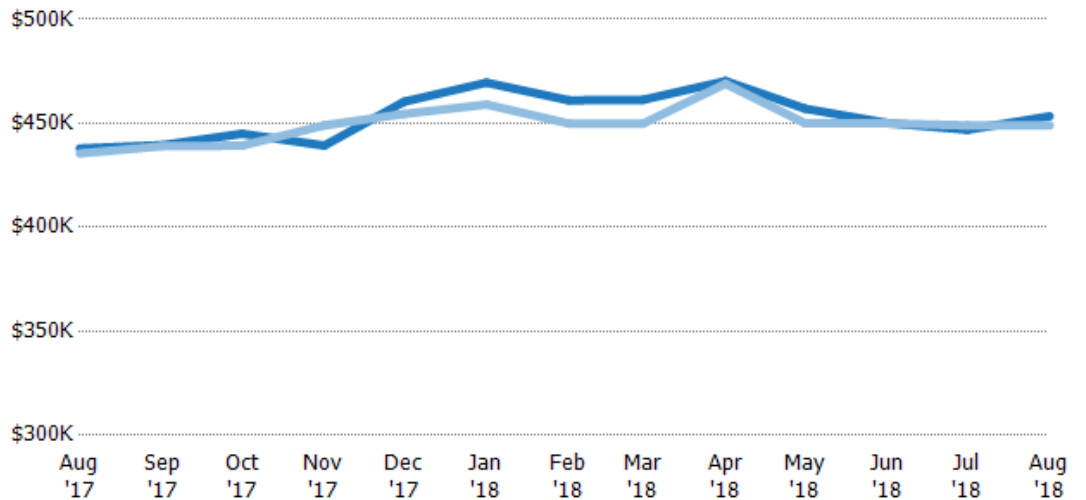
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Avg Est Value	\$536K	\$542K	\$548K	\$543K	\$556K	\$571K	\$568K	\$564K	\$560K	\$543K	\$543K	\$536K	\$546K
Avg Listing Price	\$563K	\$567K	\$572K	\$571K	\$586K	\$596K	\$585K	\$579K	\$584K	\$569K	\$569K	\$553K	\$566K
Avg Listing Price as a % of Avg Est Value	105%	105%	104%	105%	105%	104%	103%	103%	104%	105%	105%	103%	104%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



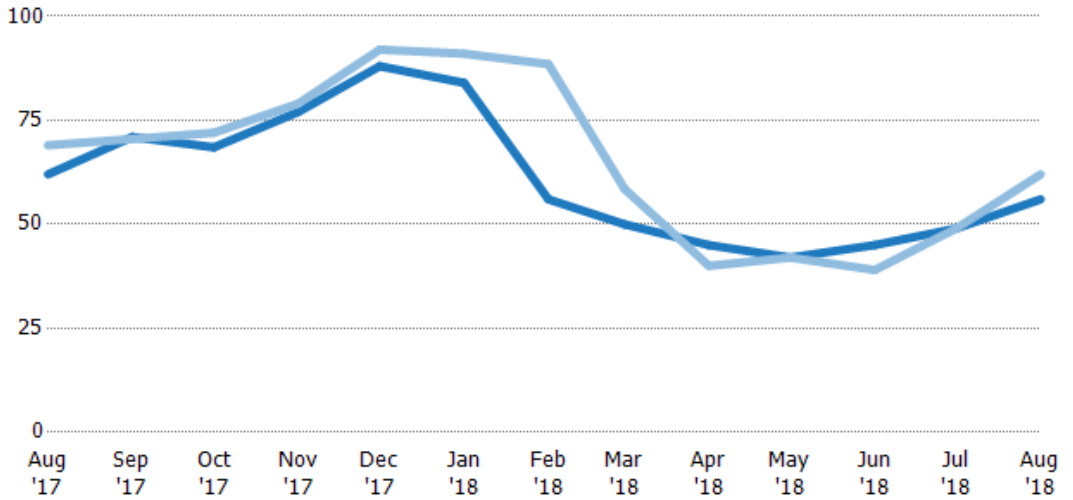
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Median Est Value	\$438K	\$440K	\$445K	\$439K	\$460K	\$470K	\$461K	\$461K	\$470K	\$457K	\$450K	\$447K	\$453K
Median Listing Price	\$436K	\$439K	\$439K	\$449K	\$455K	\$459K	\$450K	\$450K	\$469K	\$450K	\$450K	\$449K	\$449K
Med Listing Price as a % of Med Est Value	99%	100%	99%	102%	99%	98%	98%	98%	100%	98%	100%	100%	99%

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Days	% Chg.
Aug '18	56	-9.7%
Aug '17	62	-10.1%
Aug '16	69	7.2%

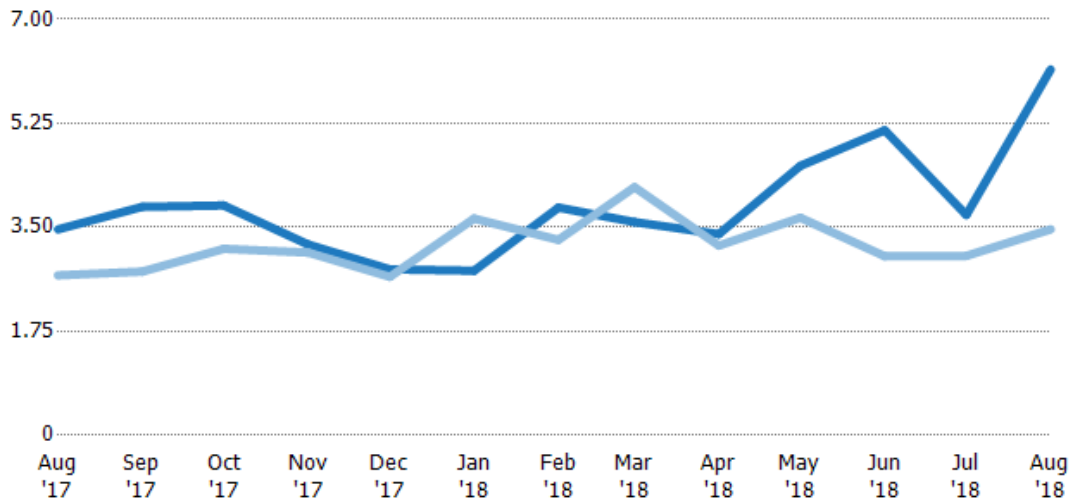
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	62	71	68.5	77	88	84	56	50	45	42	45	49	56
Prior Year	69	70.5	72	79	92	91	88.5	58.5	40	42	39	49	62
Percent Change from Prior Year	-10%	1%	-5%	-3%	-4%	-8%	-37%	-15%	13%	0%	15%	0%	-10%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Month/Year	Months	% Chg.
Aug '18	6.16	77.7%
Aug '17	3.46	28.8%
Aug '16	2.69	50.1%

	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	3.46	3.84	3.87	3.21	2.79	2.77	3.83	3.59	3.39	4.54	5.13	3.71	6.16
Prior Year	2.69	2.75	3.14	3.08	2.67	3.65	3.29	4.18	3.19	3.66	3.01	3.02	3.46
Percent Change from Prior Year	29%	40%	23%	4%	5%	-24%	16%	-14%	6%	24%	70%	23%	78%

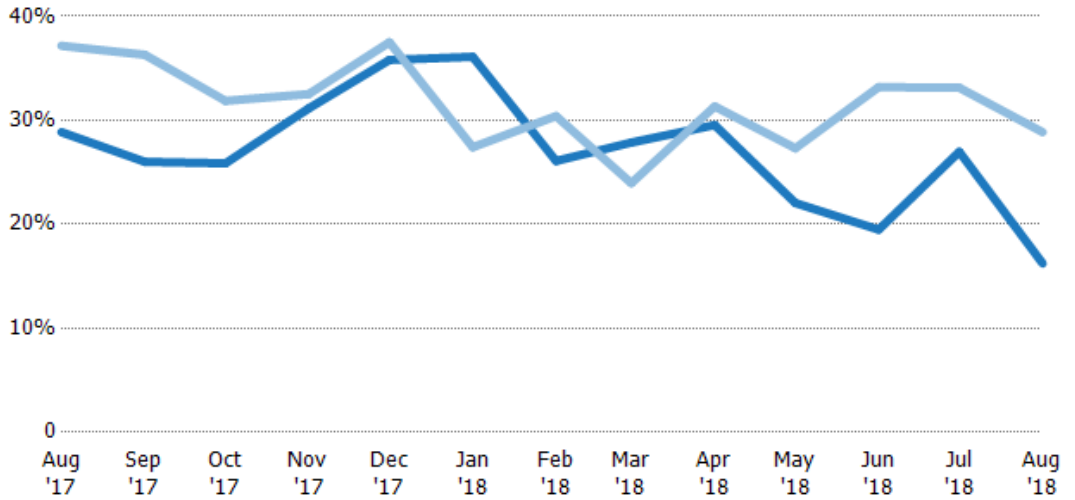


## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



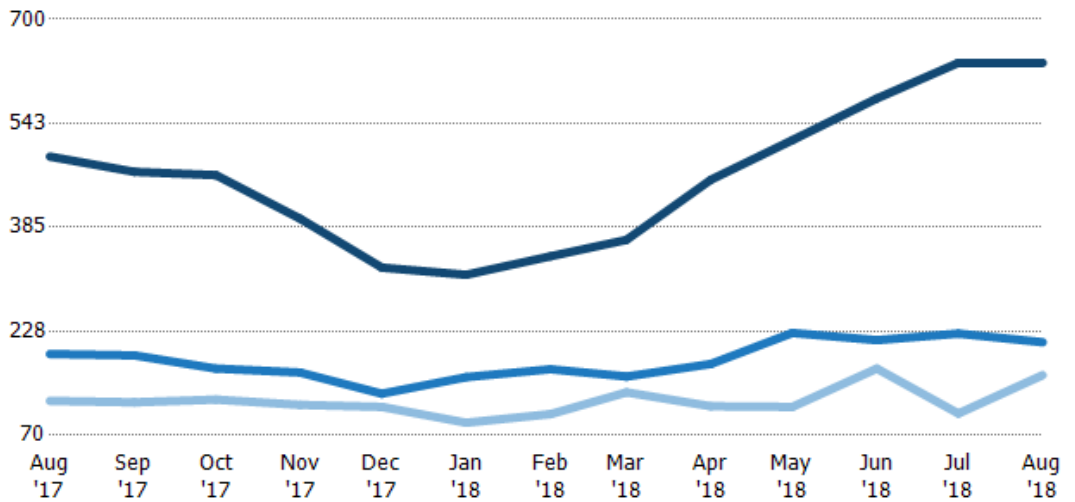
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	29%	26%	26%	31%	36%	36%	26%	28%	30%	22%	19%	27%	16%
Prior Year	37%	36%	32%	33%	38%	27%	30%	24%	31%	27%	33%	33%	29%
Change from Prior Year	8%	10%	6%	1%	2%	-9%	4%	-4%	2%	5%	14%	6%	13%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Active	492	469	464	398	324	313	341	366	457	517	580	634	634
Pending	193	191	171	165	133	158	170	159	178	225	214	224	211
Sold	122	120	124	116	113	89	102	135	114	113	171	103	161

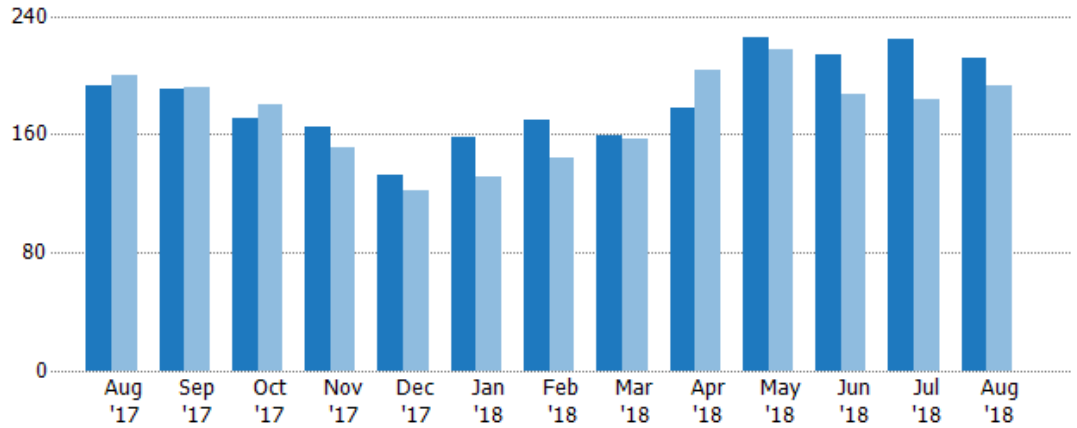
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Count	% Chg.
Aug '18	211	9.3%
Aug '17	193	-3.5%
Aug '16	200	-10%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	193	191	171	165	133	158	170	159	178	225	214	224	211
Prior Year	200	192	180	151	122	131	144	157	204	217	187	184	193
Percent Change from Prior Year	-4%	-1%	-5%	9%	9%	21%	18%	1%	-13%	4%	14%	22%	9%

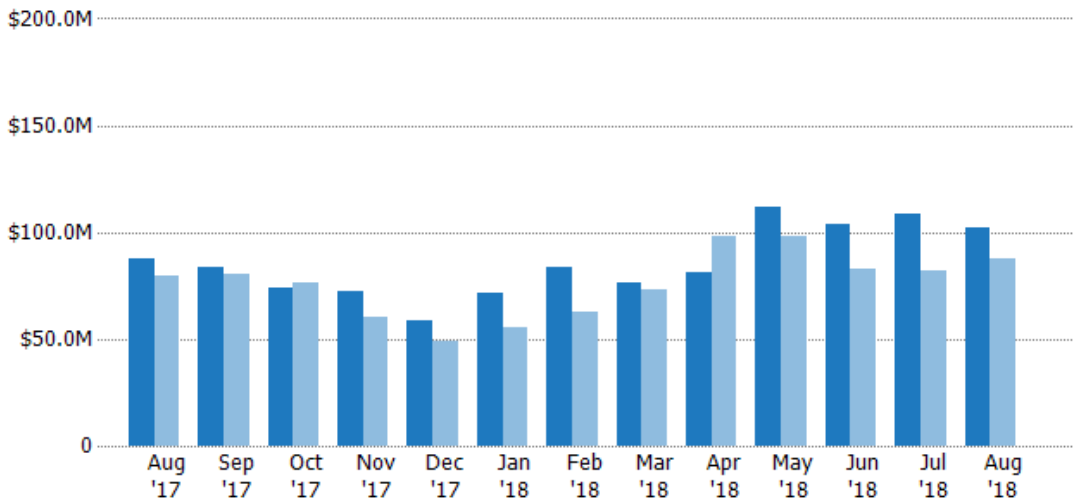
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Volume	% Chg.
Aug '18	\$102M	16.9%
Aug '17	\$87.5M	9.9%
Aug '16	\$79.6M	-17.1%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$87.5M	\$83.5M	\$73.6M	\$72.4M	\$59M	\$71.6M	\$83.3M	\$76.5M	\$81.5M	\$111M	\$104M	\$108M	\$102M
Prior Year	\$79.6M	\$80.3M	\$76.6M	\$60.3M	\$49.4M	\$55.8M	\$62.9M	\$73.2M	\$97.8M	\$98.4M	\$82.9M	\$82.1M	\$87.5M
Percent Change from Prior Year	10%	4%	-4%	20%	19%	28%	32%	5%	-17%	13%	26%	32%	17%

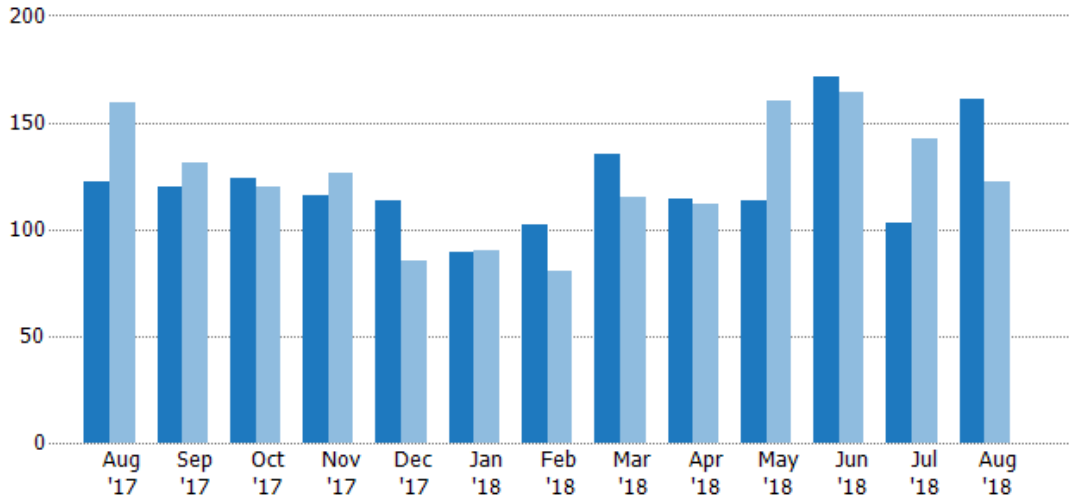
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Aug '18	161	32%
Aug '17	122	-23.3%
Aug '16	159	-5.7%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	122	120	124	116	113	89	102	135	114	113	171	103	161
Prior Year	159	131	120	126	85	90	80	115	112	160	164	142	122
Percent Change from Prior Year	-23%	-8%	3%	-8%	33%	-1%	28%	17%	2%	-29%	4%	-27%	32%

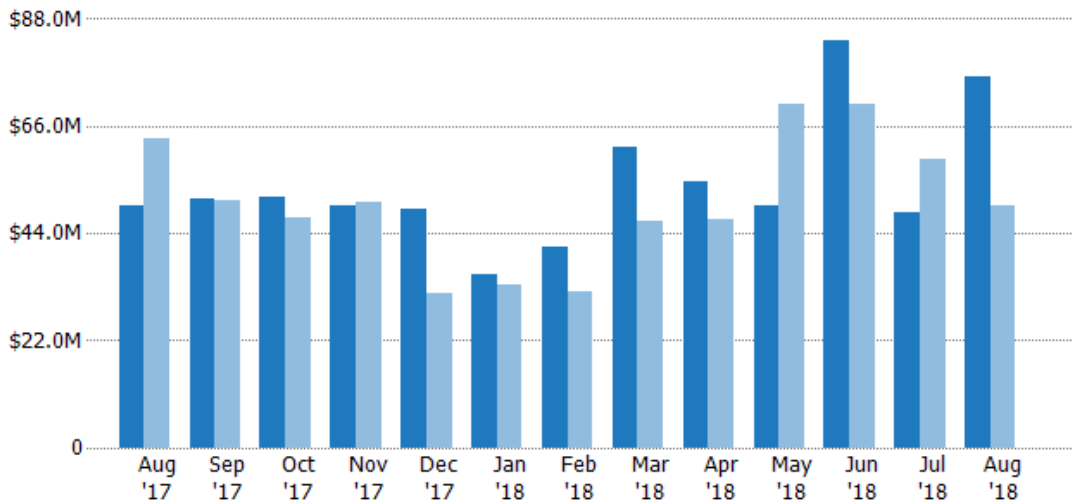
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Volume	% Chg.
Aug '18	\$76.1M	52.8%
Aug '17	\$49.8M	-21.3%
Aug '16	\$63.3M	-20.7%



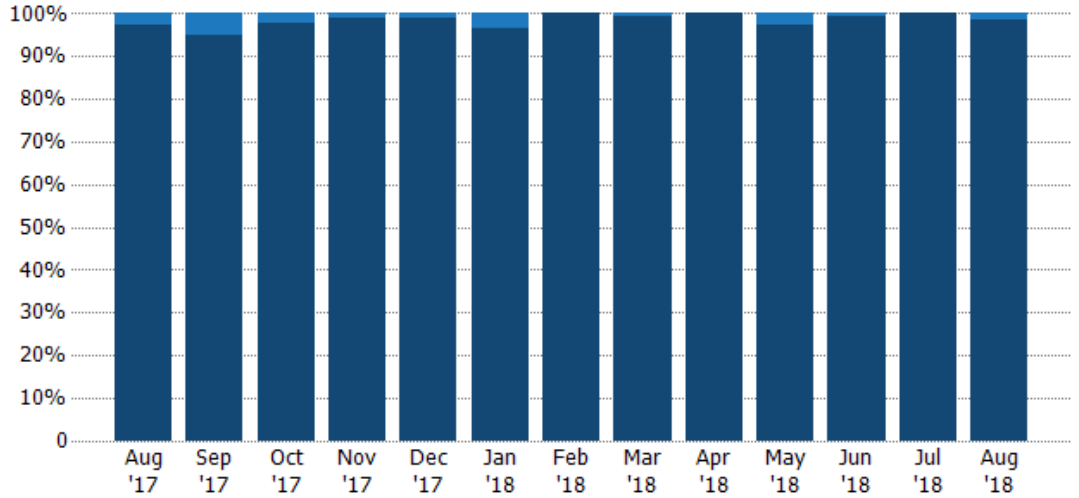
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	\$49.8M	\$51.1M	\$51.5M	\$49.7M	\$49M	\$35.7M	\$41.3M	\$61.7M	\$54.8M	\$49.6M	\$83.5M	\$48.2M	\$76.1M
Prior Year	\$63.3M	\$50.6M	\$47.1M	\$50.6M	\$31.6M	\$33.3M	\$31.9M	\$46.7M	\$46.9M	\$70.6M	\$70.4M	\$59.1M	\$49.8M
Percent Change from Prior Year	-21%	1%	9%	-2%	55%	7%	29%	32%	17%	-30%	19%	-18%	53%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



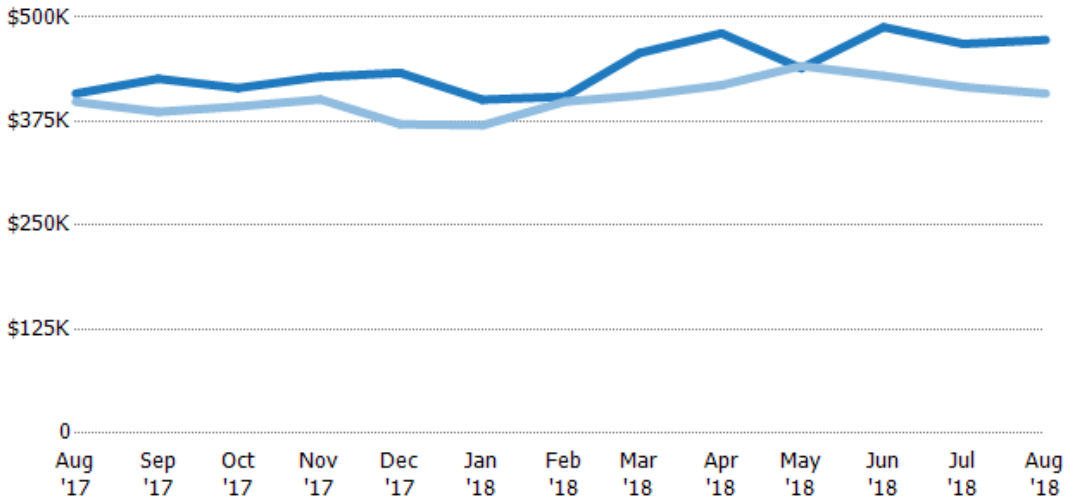
Condo/Townhouse	2%	5%	2%	1%	1%	3%	-	1%	-	3%	1%	-	1%
Single Family Residence	98%	95%	98%	99%	99%	97%	100%	99%	100%	97%	99%	100%	99%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	\$408K	\$426K	\$415K	\$428K	\$433K	\$401K	\$405K	\$457K	\$481K	\$439K	\$488K	\$468K	\$473K
Prior Year	\$398K	\$386K	\$393K	\$401K	\$371K	\$370K	\$399K	\$406K	\$418K	\$442K	\$429K	\$416K	\$408K
Percent Change from Prior Year	3%	10%	6%	7%	17%	8%	2%	13%	15%	-1%	14%	12%	16%

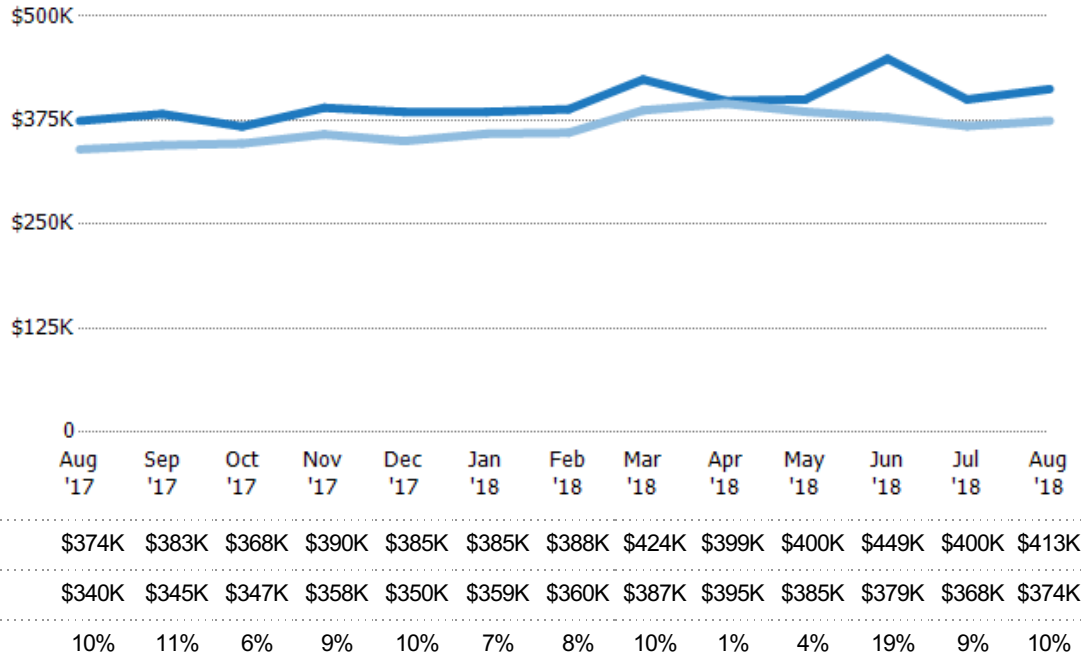
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Aug '18	\$413K	10.2%
Aug '17	\$374K	10.1%
Aug '16	\$340K	-8.1%



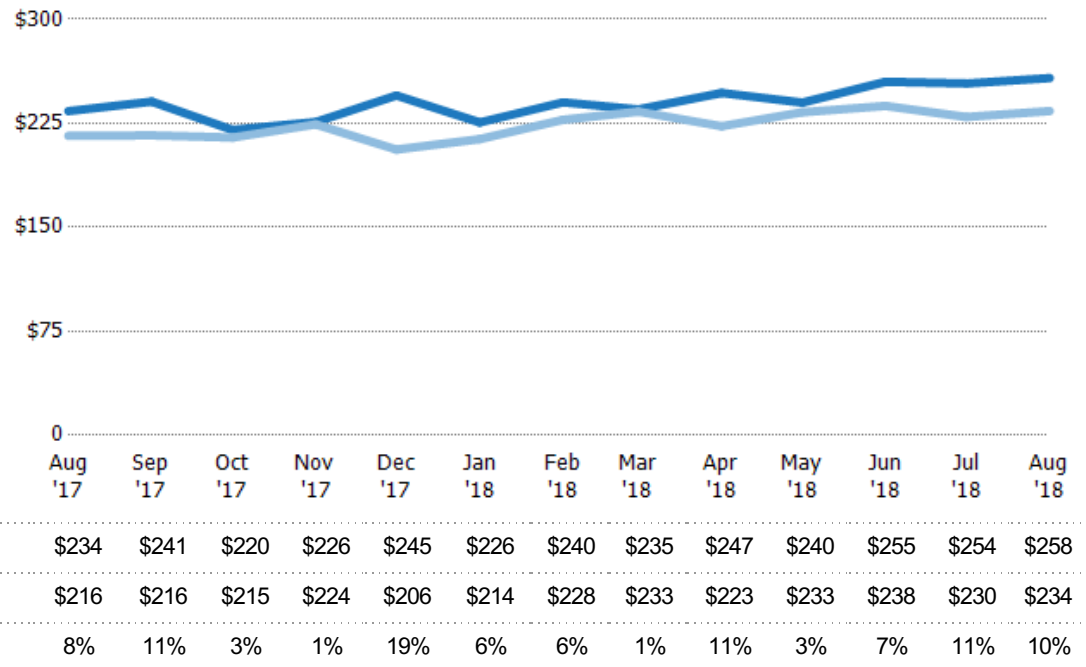
## Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '18	\$258	10.2%
Aug '17	\$234	8.3%
Aug '16	\$216	-9.3%

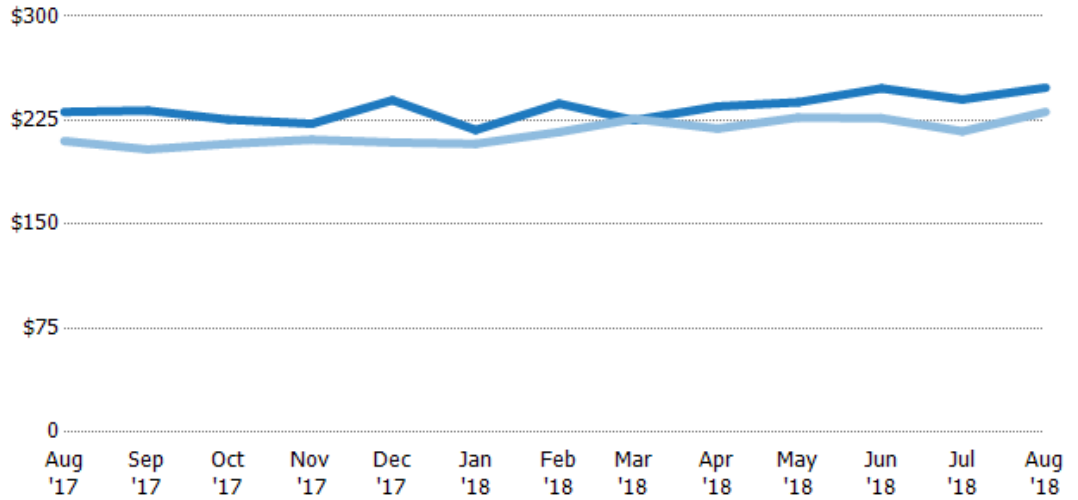


## Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



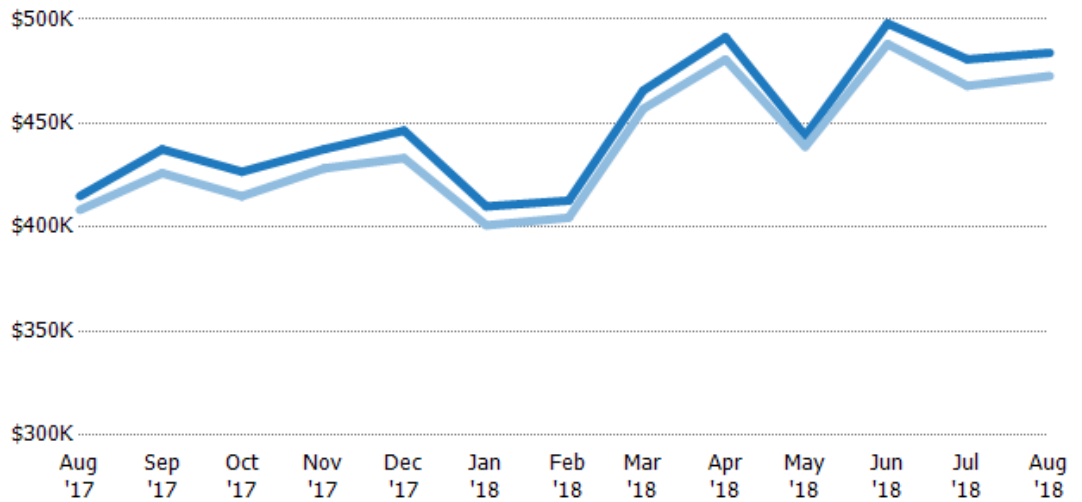
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Aug '17	\$231	\$210	10%
Sep '17	\$232	\$204	14%
Oct '17	\$226	\$208	8%
Nov '17	\$223	\$211	5%
Dec '17	\$240	\$209	15%
Jan '18	\$218	\$208	5%
Feb '18	\$237	\$217	9%
Mar '18	\$225	\$226	0%
Apr '18	\$235	\$219	7%
May '18	\$238	\$227	5%
Jun '18	\$248	\$227	9%
Jul '18	\$240	\$217	11%
Aug '18	\$249	\$231	8%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



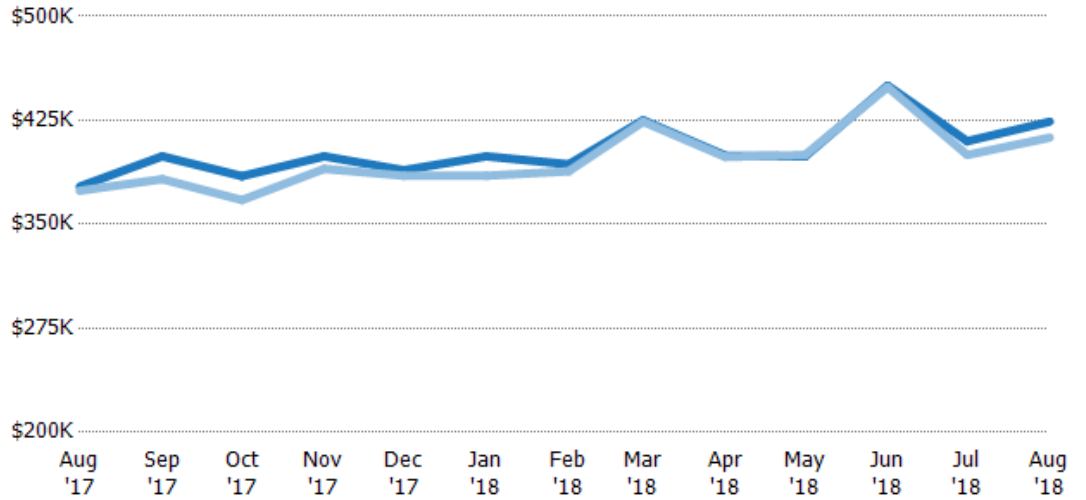
Month/Year	Avg List Price	Avg Sales Price	Avg Sales Price as a % of Avg List Price
Aug '17	\$415K	\$408K	98%
Sep '17	\$437K	\$426K	97%
Oct '17	\$427K	\$415K	97%
Nov '17	\$438K	\$428K	98%
Dec '17	\$446K	\$433K	97%
Jan '18	\$410K	\$401K	98%
Feb '18	\$413K	\$405K	98%
Mar '18	\$466K	\$457K	98%
Apr '18	\$491K	\$481K	98%
May '18	\$444K	\$439K	99%
Jun '18	\$498K	\$488K	98%
Jul '18	\$481K	\$468K	97%
Aug '18	\$484K	\$473K	98%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



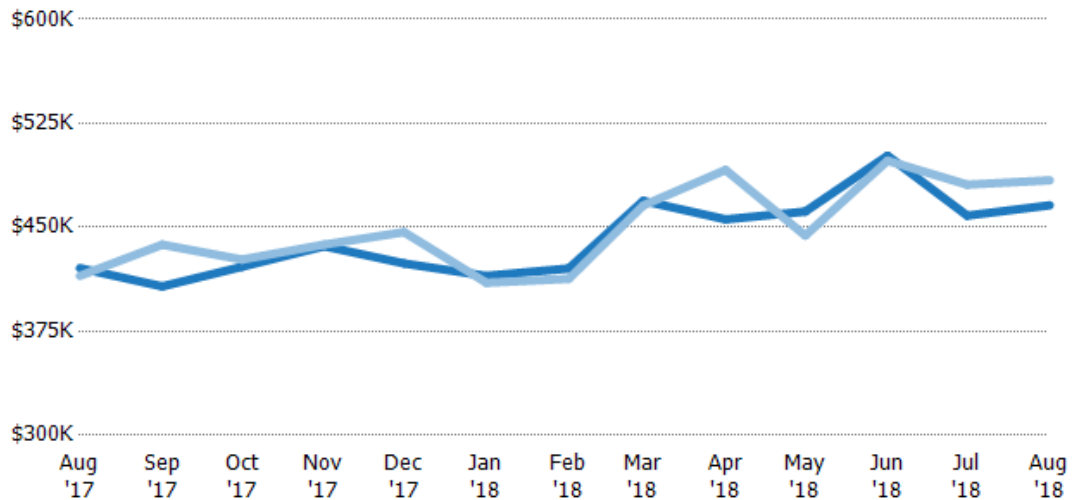
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Median List Price	\$377K	\$399K	\$385K	\$399K	\$389K	\$399K	\$393K	\$425K	\$399K	\$399K	\$450K	\$410K	\$424K
Median Sales Price	\$374K	\$383K	\$368K	\$390K	\$385K	\$385K	\$388K	\$424K	\$399K	\$400K	\$449K	\$400K	\$413K
Med Sales Price as a % of Med List Price	99%	96%	96%	98%	99%	96%	99%	100%	100%	100%	100%	98%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



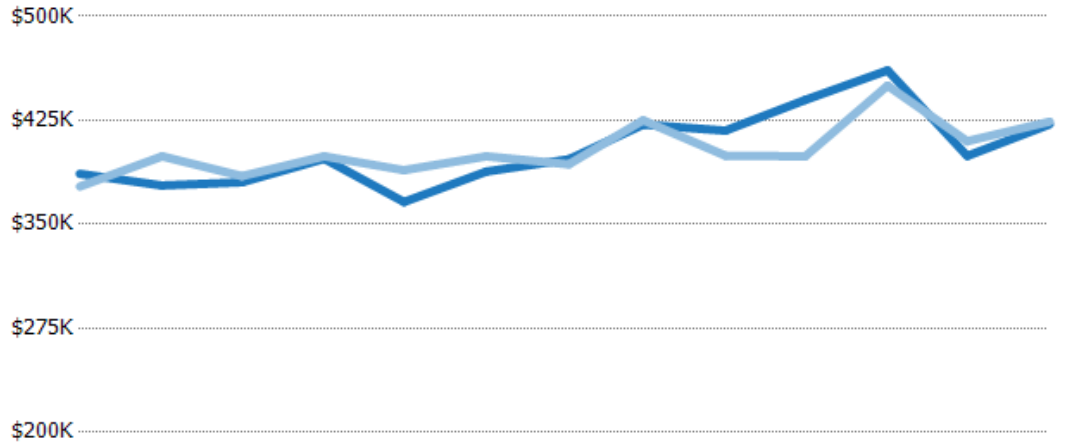
	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Avg Est Value	\$421K	\$407K	\$422K	\$436K	\$424K	\$415K	\$420K	\$469K	\$456K	\$461K	\$502K	\$458K	\$466K
Avg Sales Price	\$415K	\$437K	\$427K	\$438K	\$446K	\$410K	\$413K	\$466K	\$491K	\$444K	\$498K	\$481K	\$484K
Avg Sales Price as a % of Avg Est Value	99%	107%	101%	100%	105%	99%	98%	99%	108%	96%	99%	105%	104%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Median Est Value	\$386K	\$378K	\$380K	\$397K	\$366K	\$388K	\$397K	\$422K	\$418K	\$440K	\$461K	\$399K	\$422K
Median Sales Price	\$377K	\$399K	\$385K	\$399K	\$389K	\$399K	\$393K	\$425K	\$399K	\$399K	\$450K	\$410K	\$424K
Med Sales Price as a % of Med Est Value	98%	106%	101%	100%	106%	103%	99%	101%	96%	91%	98%	103%	100%

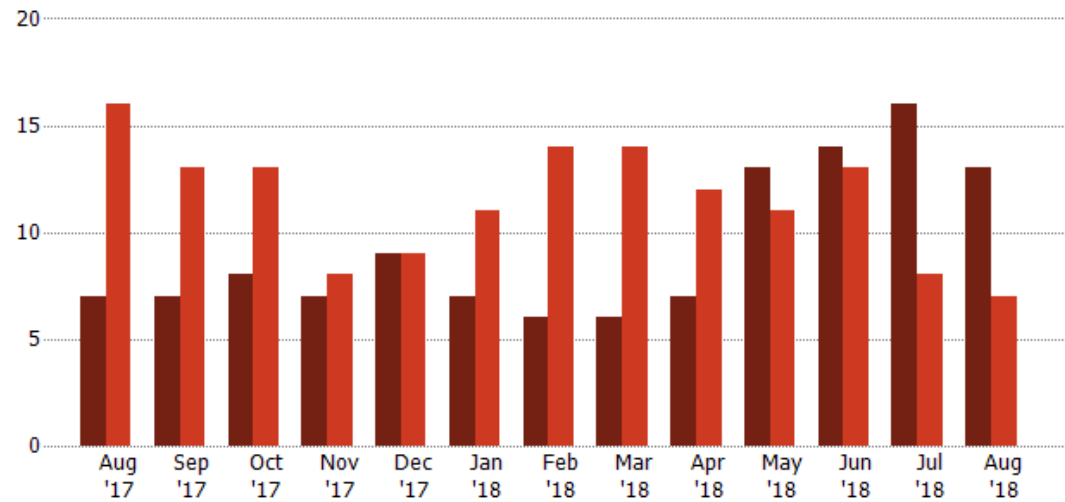
## Distressed Listings

The number of distressed residential properties that were for sale at the end of each month.

**Filters Used**

Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/Year	Count	% Chg.
Aug '18	13	85.7%
Aug '17	7	-56.3%
Aug '16	16	18.8%



	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18
Current Year	7	7	8	7	9	7	6	6	7	13	14	16	13
Prior Year	16	13	13	8	9	11	14	14	12	11	13	8	7
Percent Change from Prior Year	-56%	-46%	-38%	-13%	0%	-36%	-57%	-57%	-42%	18%	8%	100%	86%



## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Monthly Market Data Report August 2018

**Run Date:** 10/09/2018

**Scheduled:** No

**Report Date Range:** From 8/2017 To: 8/2018

### Information Included

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet          | <input checked="" type="checkbox"/> Averages         |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians          |
| <input type="checkbox"/> Include Metrics By                      | <input checked="" type="checkbox"/> Include Appendix |

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt    Single Family Residence

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** All

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 9/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area