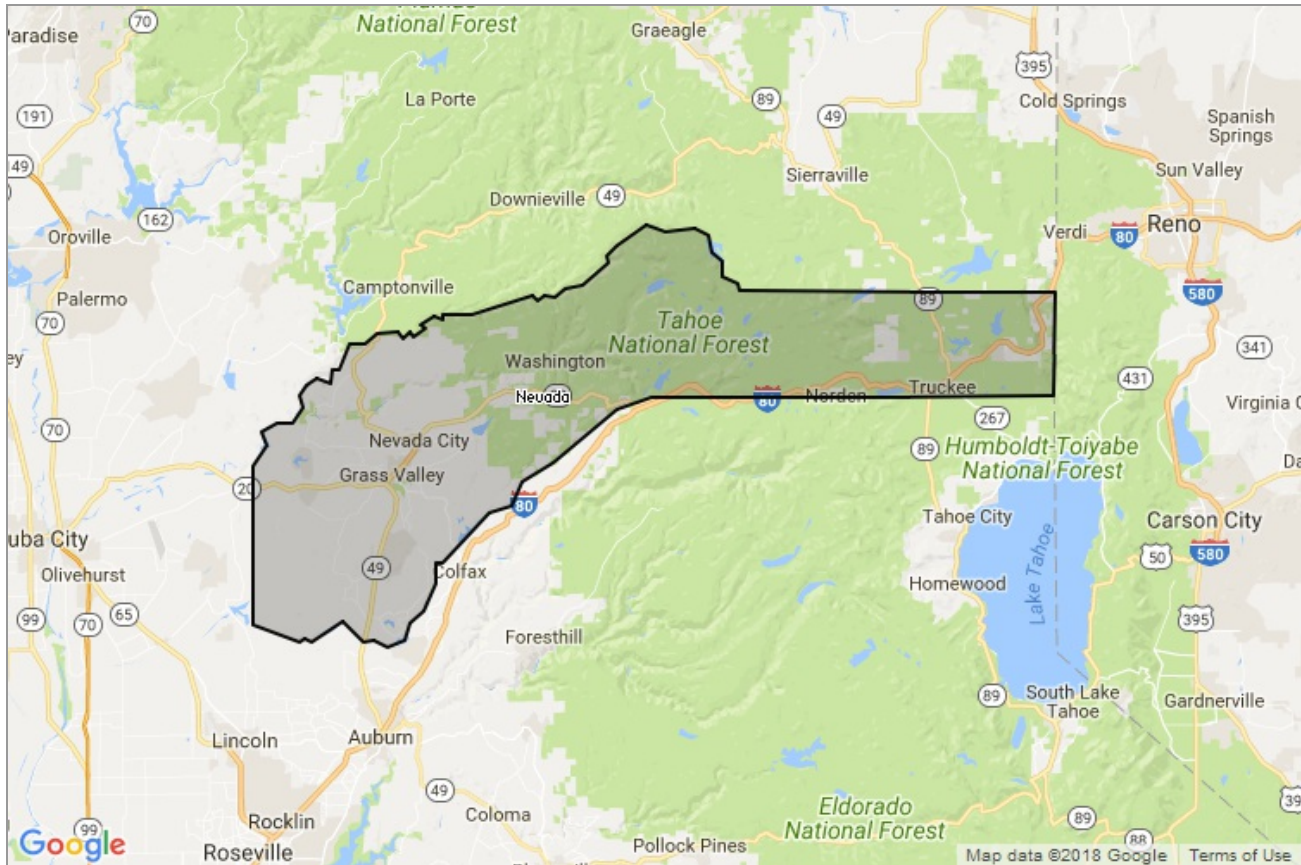


MARKET DATA REPORT

Monthly Market Data Report



Report Characteristics

Report Name:
Monthly Market Data Report

Report Date Range:
4/2017 – 4/2018

Filters Used:
Location

Avg/Med: Avg Only

Include Metrics By: County

Run Date: 05/09/2018

Scheduled: No

Presented by

**Nevada County Association of
REALTORS®**

California Appraisal License: 00871064

(530) 272-2627

<http://www.nevadacountyaoar.com/>

336 Crown Point Circle
Grass Valley, CA 95945

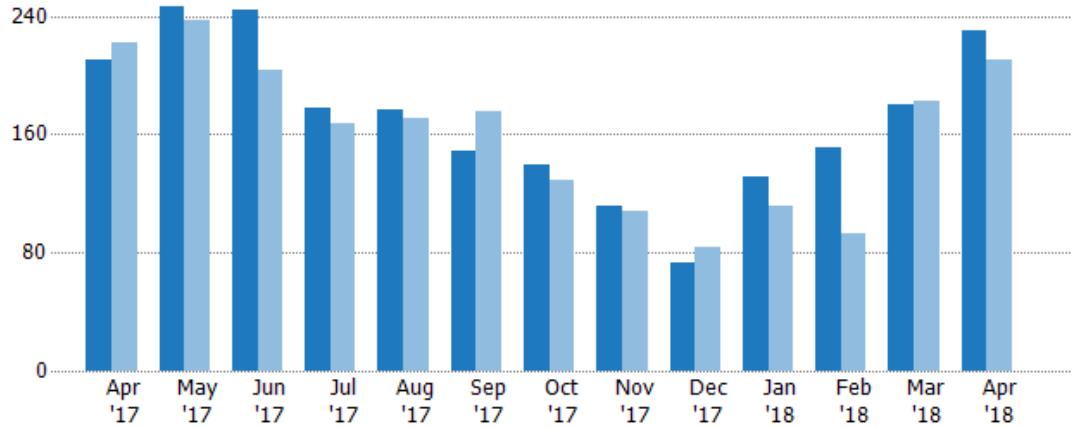
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Apr '18	230	9.5%
Apr '17	210	-5.4%
Apr '16	222	-4.5%



Current Year	210	246	244	178	177	149	140	112	73	131	151	180	230
Prior Year	222	237	204	167	171	176	129	108	84	112	93	183	210
Percent Change from Prior Year	-5%	4%	20%	7%	4%	-15%	9%	4%	-13%	17%	62%	-2%	10%

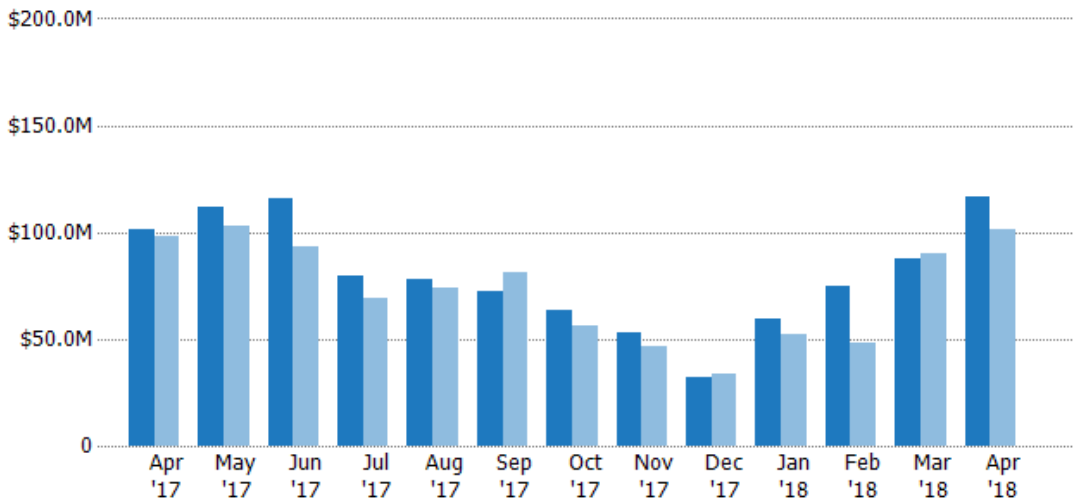
New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Apr '18	\$116M	15.2%
Apr '17	\$101M	2.6%
Apr '16	\$98.4M	-16.4%



Current Year	\$101M	\$112M	\$116M	\$79.6M	\$78M	\$72.6M	\$63.4M	\$53.4M	\$32.2M	\$59.7M	\$74.6M	\$87.9M	\$116M
Prior Year	\$98.4M	\$103M	\$92.9M	\$69.5M	\$74.1M	\$81M	\$55.9M	\$46.9M	\$34M	\$52.3M	\$48.1M	\$89.7M	\$101M
Percent Change from Prior Year	3%	8%	25%	15%	5%	-10%	13%	14%	-5%	14%	55%	-2%	15%

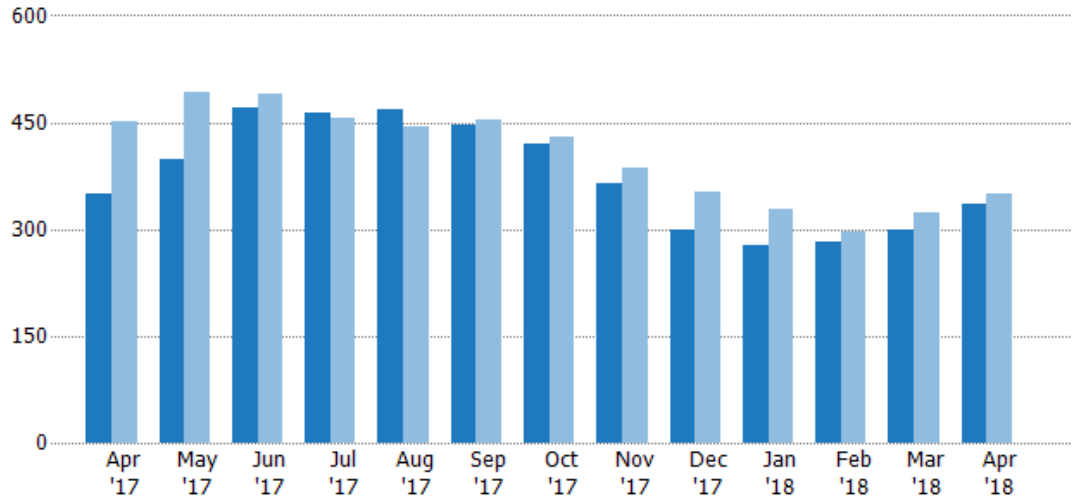
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Count	% Chg.
Apr '18	335	-4.3%
Apr '17	350	-22.6%
Apr '16	452	18.1%



Current Year	350	399	470	463	467	446	419	365	298	277	283	300	335
Prior Year	452	492	489	455	443	454	430	385	352	328	296	323	350
Percent Change from Prior Year	-23%	-19%	-4%	2%	5%	-2%	-3%	-5%	-15%	-16%	-4%	-7%	-4%

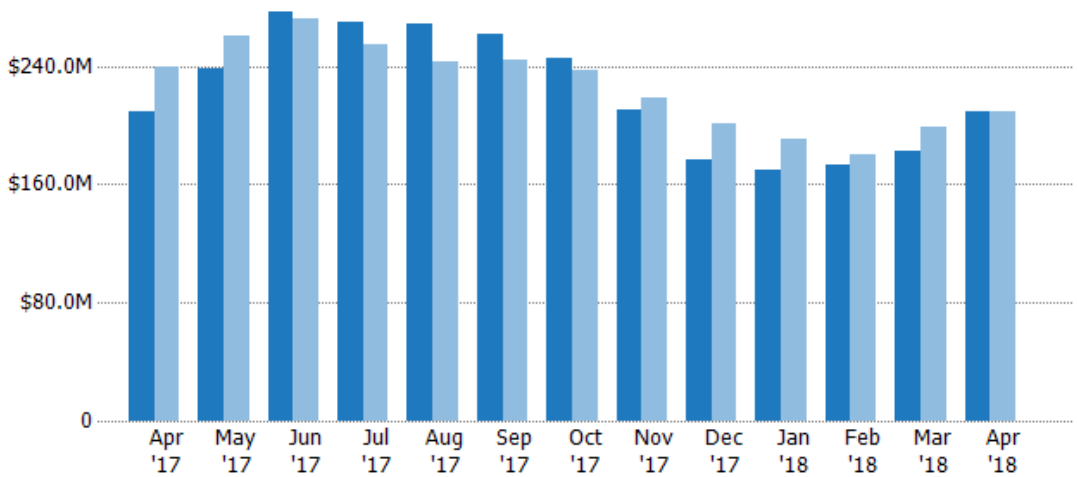
Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Volume	% Chg.
Apr '18	\$210M	-
Apr '17	\$210M	-12.4%
Apr '16	\$239M	0.5%



Current Year	\$210M	\$239M	\$277M	\$269M	\$269M	\$261M	\$245M	\$210M	\$177M	\$170M	\$174M	\$182M	\$210M
Prior Year	\$239M	\$260M	\$272M	\$255M	\$243M	\$244M	\$238M	\$219M	\$201M	\$190M	\$180M	\$199M	\$210M
Percent Change from Prior Year	-12%	-8%	2%	6%	10%	7%	3%	-4%	-12%	-11%	-4%	-8%	0

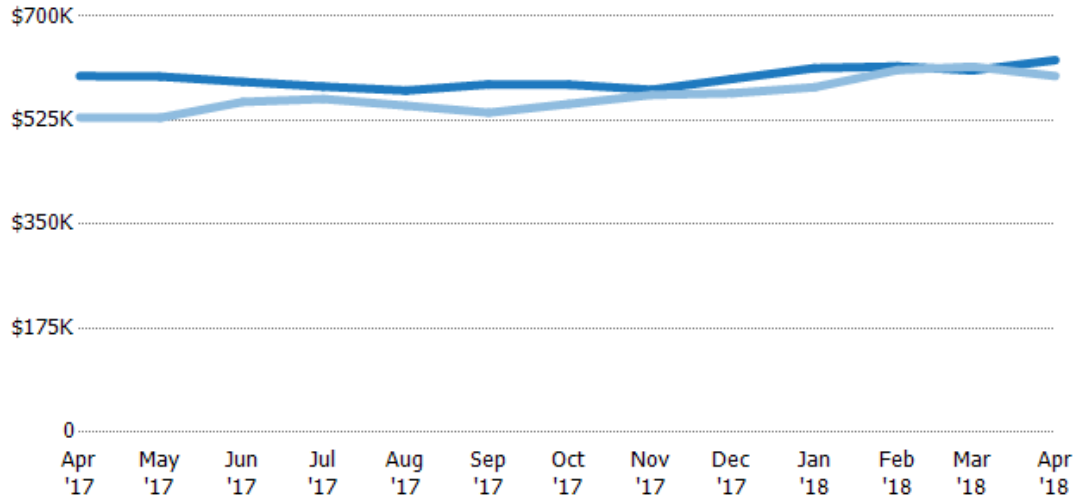
Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Price	% Chg.
Apr '18	\$626K	4.5%
Apr '17	\$599K	13.1%
Apr '16	\$530K	-15%



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$599K	\$598K	\$590K	\$582K	\$575K	\$585K	\$585K	\$576K	\$594K	\$613K	\$616K	\$609K	\$626K
Prior Year	\$530K	\$529K	\$556K	\$561K	\$550K	\$538K	\$552K	\$568K	\$571K	\$581K	\$610K	\$615K	\$599K
Percent Change from Prior Year	13%	13%	6%	4%	5%	9%	6%	2%	4%	6%	1%	-1%	4%

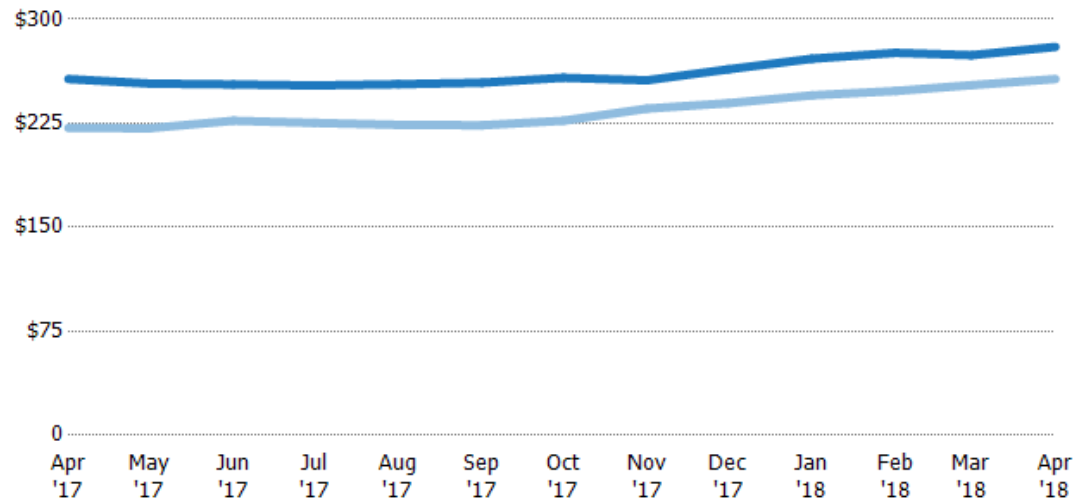
Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.

Filters Used

County: Nevada County, California

Month/Year	Price/sq ft	% Chg.
Apr '18	\$280	9%
Apr '17	\$257	15.9%
Apr '16	\$222	-9%



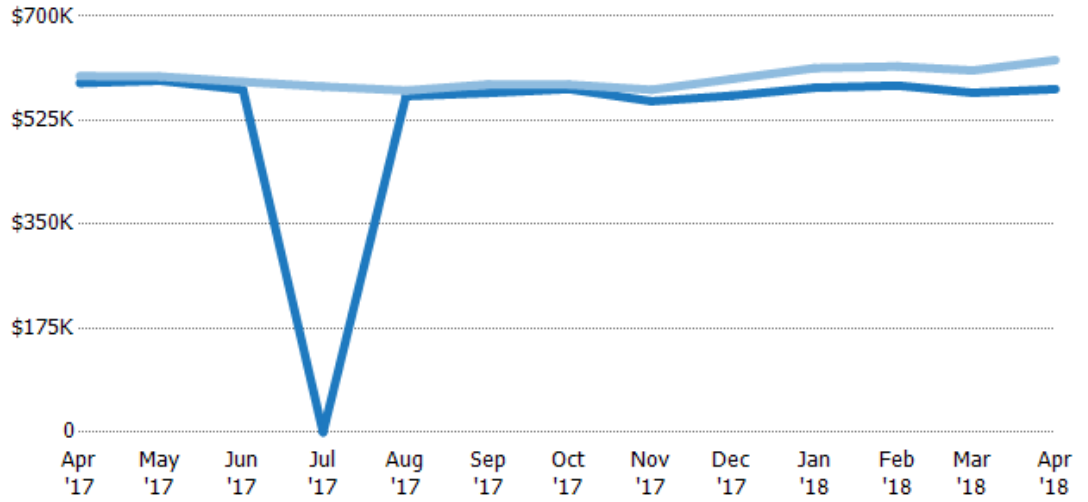
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	\$257	\$254	\$253	\$252	\$253	\$254	\$258	\$256	\$264	\$272	\$276	\$274	\$280
Prior Year	\$222	\$221	\$227	\$225	\$224	\$224	\$227	\$236	\$239	\$245	\$248	\$252	\$257
Percent Change from Prior Year	16%	15%	12%	12%	13%	14%	14%	9%	10%	11%	11%	9%	9%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

County: Nevada County, California



	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	\$588K	\$592K	\$576K	\$0	\$566K	\$571K	\$578K	\$557K	\$566K	\$580K	\$583K	\$571K	\$577K
Avg Listing Price	\$599K	\$598K	\$590K	\$582K	\$575K	\$585K	\$585K	\$576K	\$594K	\$613K	\$616K	\$609K	\$626K
Avg Listing Price as a % of Avg Est Value	102%	101%	102%	100%	102%	103%	101%	103%	105%	106%	106%	107%	108%

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Monthly Market Data Report

Run Date: 05/09/2018

Scheduled: No

Report Date Range: From 4/2017 To: 4/2018

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input type="checkbox"/> Include Key Metric Summary | <input checked="" type="checkbox"/> Include Appendix |
| <input checked="" type="checkbox"/> Include Metrics By: County | <input type="checkbox"/> Medians |

MLS Filter

MLS: All

Listing Filters

Property Types: All

Sales Types: All

Price Range: None

Location Filters

State: All

County: Nevada County, California

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Average Listing Price
- Average Listing Price per Sq Ft
- Average Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Average Sales Price
- Average Sales Price per Sq Ft
- Average Sales Price vs Listing Price
- Average Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 4/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area